



WICHITA STATE
UNIVERSITY

CONTRACT AWARD

Date of Award: August 1, 2018

Contract Number: W0001545

Procurement Officer: Kim Sowell
Telephone: (316)978-3784
E-mail Address: kim.sowell@wichita.edu

Item: Promotional Products and Logo Apparel

Department: Wichita State University, Various Departments
1845 Fairmount
Wichita, KS 67260

Period of Contract: **August 1, 2018 through July 31, 2019**
With option to renew automatically for four (4) additional one (1) year periods.

Banner Vendor ID:	X10495703	X10504223
Contractor:	Exhibit Arts, LLC	Industrial Uniform dba Logo Depot
Contact Person:	Patricia Meshefski	Rob Regier
Phone:	316-264-2915	316-264-2871
Cell:		316-285-3666
Email:	patricia@exhibitarts.net	rob@logodepotweb.com
Banner Vendor ID:	X10002753	X10690437
Contractor:	Midwest Single Source	Navrat's, Inc.
Contact Person:	Mike King	Richard Duncan
Phone:	316-293-1130	1-800-362-3543
Email:	mikek@midwestsinglesource.com	rduncan@navrats.com
Banner Vendor ID:	X10906824	X10003462
Contractor:	Oklahoma Promo	Spectrum Promotional
Contact Person:	Shannon Thompson	Tom Henry
Phone:	918-248-8145	316-990-7900
Email:	shannon@oklahomapromo.com	tom@promospectrum.com
Banner Vendor ID:	X10002580	
Contractor:	Valley Offset Printing, Inc.	
Contact Person:	Ashley Martin	
Phone:	316-755-0061	
Cell:	316-871-9233	
Email:	amartin@valleyoffset.com	

GROUP 1: PROMOTIONAL ITEMS

	Exhibit Arts	Industrial Uniform	Midwest Single Source	Navrats	Oklahoma Promo	Spectrum Promotional	Valley Offset Printing
Percentage Markup							
Items 1-99	18%	35%	25%	24%	20%	56%	24%
100-499	18%	35%	24%	23%	15%	52%	20%
500-999	18%	35%	23%	22%	15%	47%	20%
1,000-2,999	18%	35%	22%	20%	15%	43%	19%
3,000-4,999	18%	32.50%	21%	20%	10%	39%	18%
5,000 and up	18%	32.50%	20%	19%	5-10%	34%	17%

GROUP 2: T-SHIRTS PRICING

		Exhibit Arts	Industrial Uniform	Midwest Single Source	Navrats	Oklahoma Promo	Spectrum Promotional	Valley Offset Printing
WHITE SHIRTS: 100% Cotton - Youth								
Sizes: Small to X-Large								
Gildan								
12-50 each		\$2.58	\$2.45	\$1.94	\$3.30	\$2.12	\$2.64	\$1.95
51-250 each		\$2.31	\$2.35	\$1.93	\$3.05	\$1.99	\$2.54	\$1.90
251-500 each		\$2.29	\$2.30	\$1.91	\$3.05	\$1.93	\$2.44	\$1.75
501-1,000 each		\$2.27	\$2.27	\$1.89	\$2.80	\$1.87	\$2.34	\$1.75
Hanes								
12-50 each		\$2.35	\$2.60	\$1.94	\$3.30	\$2.12	\$2.72	\$1.95
51-250 each		\$2.08	\$2.50	\$1.93	\$3.05	\$1.99	\$2.62	\$1.90
251-500 each		\$2.06	\$2.46	\$1.91	\$3.05	\$1.93	\$2.52	\$1.75
501-1,000 each		\$2.05	\$2.38	\$1.89	\$2.80	\$1.87	\$2.42	\$1.75
WHITE SHIRTS 50% Cotton/50% Polo - Youth								
Sizes: Small to X-Large								
Gildan								
12-50 each		\$2.58	\$2.43	\$1.94	\$3.30	\$2.51	\$2.72	\$2.00
51-250 each		\$2.31	\$2.35	\$1.93	\$3.05	\$2.35	\$2.62	\$1.95
251-500 each		\$2.29	\$2.30	\$1.91	\$3.05	\$2.28	\$2.52	\$1.80
501-1,000 each		\$2.27	\$2.27	\$1.89	\$2.80	\$2.21	\$2.42	\$1.80
Hanes								
12-50 each		\$2.49	\$2.60	\$1.97	\$3.30	\$2.35	\$2.76	\$2.00
51-250 each		\$2.23	\$2.50	\$1.95	\$3.05	\$2.20	\$2.66	\$1.95
251-500 each		\$2.21	\$2.46	\$1.94	\$3.05	\$2.13	\$2.56	\$1.80
501-1,000 each		\$2.19	\$2.38	\$1.92	\$2.80	\$2.07	\$2.46	\$1.80

	Exhibit Arts	Industrial Uniform	Midwest Single Source	Navrats	Oklahoma Promo	Spectrum Promotional	Valley Offset Printing
WHITE SHIRTS 100% Cotton - Adult Sizes: Small to X-Large							
Gildan							
12-50 each	\$2.55	\$2.60	\$2.18	\$3.50	\$2.19	\$2.94	\$2.25
51-250 each	\$2.28	\$2.54	\$2.16	\$3.25	\$2.05	\$2.84	\$2.20
251-500 each	\$2.26	\$2.49	\$2.14	\$3.25	\$1.99	\$2.74	\$2.10
501-1,000 each	\$2.24	\$2.46	\$2.13	\$3.00	\$1.93	\$2.64	\$2.10
Hanes							
12-50 each	\$2.62	\$2.95	\$1.98	\$3.50	\$2.27	\$2.94	\$2.25
51-250 each	\$2.35	\$2.75	\$1.96	\$3.25	\$2.13	\$2.84	\$2.20
251-500 each	\$2.33	\$2.67	\$1.95	\$3.25	\$2.06	\$2.74	\$2.10
501-1,000 each	\$2.31	\$2.56	\$1.93	\$3.00	\$2.00	\$2.64	\$2.10
WHITE SHIRTS 50% Cotton/50% Polo - Adult Sizes: Small to X-Large							
Gildan							
12-50 each	\$2.74	\$2.60	\$2.18	\$3.30	\$2.23	\$3.01	\$2.25
51-250 each	\$2.46	\$2.55	\$2.16	\$3.05	\$2.09	\$2.91	\$2.20
251-500 each	\$2.45	\$2.50	\$2.14	\$3.05	\$2.02	\$2.81	\$2.10
501-1,000 each	\$2.43	\$2.48	\$2.13	\$2.80	\$1.96	\$2.71	\$2.10
Hanes							
12-50 each	\$2.82	\$2.95	\$2.08	\$3.30	\$2.33	\$3.01	\$2.25
51-250 each	\$2.55	\$2.89	\$2.06	\$3.05	\$2.19	\$2.91	\$2.20
251-500 each	\$2.53	\$2.82	\$2.04	\$3.05	\$2.12	\$2.81	\$2.10
501-1,000 each	\$2.51	\$2.75	\$2.03	\$2.80	\$2.06	\$2.71	\$2.10

GROUP 3: OTHER APPAREL

	Exhibit Arts	Industrial Uniform	Midwest Single Source	Navrats	Oklahoma Promo	Spectrum Promotional	Valley Offset Printing
Percentage Markup	18%	35%	25%	22%	10-20%	54%	18%
Purchase Orders Acceptable	Yes	Yes	Yes	Yes	Yes	Yes	Yes
BPC Cards Acceptable	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Minimum Quantity Requirement	12 each	1 each embroidery 12 each screen print	No	No	6 each	No	No

Navrat's

Screen Printing Pricing – *Per Side*

Quantity	1 Color	2 Colors	3 Colors	4 Colors
12-24	\$4.25	\$5.25	\$6.25	\$7.25
25-49	\$2.00	\$3.00	\$4.00	\$5.00
50-99	\$1.75	\$2.25	\$3.00	\$3.75
100-299	\$1.50	\$2.00	\$2.50	\$2.75
300-499	\$1.25	\$1.50	\$1.75	\$2.25
500-999	\$1.00	\$1.25	\$1.50	\$1.75

Pricing Per Side

For quantities over 1000 and/or more than 4 color imprints please call for a custom quote.
One-time film charges on new orders – Per Side, Per Color: \$10.00 Ea

- Printing above a pocket add \$.25 per shirt
- 1 Color printing on a pocket add \$.50 per shirt
- Ink Change charge: \$10.00 per side, per color.
- White under base (required for light inks on dark fabrics) counts as an additional color / screen

EXHIBIT ARTS LLC

Quantity	2 – Color
12-50	\$4.28
51-250	\$1.64
251-500	\$1.04
501-1,000	\$0.97
12-50 Maximum 2 color imprint	

VALEY OFFSET PRINTING

SCREEN PRINTING COSTS WITH QUANTITY BREAKDOWN

Quantity	1 Color	2 Color	3 Color	4 Color	5 Color	6 Color
12 to 23	\$ 3.50	\$ 4.35	\$ 5.40	\$ 6.45		
24-35	\$ 3.00	\$ 3.45	\$ 4.05	\$ 4.50	\$ 5.90	
36-47	\$ 1.90	\$ 2.55	\$ 3.05	\$ 3.60	\$ 4.25	
48-71	\$ 1.50	\$ 2.10	\$ 2.50	\$ 3.00	\$ 3.55	\$ 4.75
72-143	\$ 1.25	\$ 1.65	\$ 2.00	\$ 2.35	\$ 2.75	\$ 3.10
144-287	\$ 1.05	\$ 1.35	\$ 1.65	\$ 1.95	\$ 2.25	\$ 2.60
288-575	\$ 1.00	\$ 1.25	\$ 1.50	\$ 1.80	\$ 2.05	\$ 2.30
576-999	\$ 0.95	\$ 1.15	\$ 1.25	\$ 1.45	\$ 1.70	\$ 1.90
1000-2499	\$ 0.90	\$ 1.05	\$ 1.20	\$ 1.30	\$ 1.45	\$ 1.55
2500-4999	\$ 0.85	\$ 0.95	\$ 1.05	\$ 1.20	\$ 1.25	\$ 1.50
5000+	\$ 0.65	\$ 0.75	\$ 0.90	\$ 0.95	\$ 1.00	\$ 1.10

Additional Price each on sleeve = \$0.35ea

Additional Price each on pocket = \$0.50

MIDWEST SINGLE SOURCE

SCREEN PRINTING PRICE CHART - PRICED PER LOCATION (i.e. front, back, sleeve):

Quantity	1-color	2-color	3-color	4-color
Minimum Invoice	\$55.00	\$75.00	\$90.00	\$110.00
12-23	\$4.60	\$5.92	\$7.55	\$9.19
24-35	\$3.94	\$4.60	\$5.58	\$6.24
36-71	\$2.30	\$3.29	\$4.08	\$4.93
72-143	\$1.58	\$2.17	\$2.69	\$3.22
144-287	\$1.32	\$1.78	\$2.24	\$2.69
288-575	\$1.25	\$1.64	\$2.04	\$2.43
576-999	\$1.12	\$1.45	\$1.64	\$1.98
1000-2499	\$1.05	\$1.32	\$1.52	\$1.72
2500-4999	\$0.99	\$1.12	\$1.32	\$1.52
5000-Up	\$0.79	\$0.93	\$1.05	\$1.19

Film/Screen Set-Up Charges (per location):

1-color - \$15.00 2-color - \$25.00 3-color - \$35.00 4-color - \$45.00

Additional Charge: Sleeve Imprints - .35 per location