## **BIOGRAPHICAL SKETCH: USHA C. V. HALEY**

Usha Haley is W. Frank Barton Distinguished Chair in International Business & Kansas Faculty of Distinction, Director/Center for International Business Advancement, and tenured, full Professor of Management at Wichita State University. She is elected chair of the World Trade Council of Wichita. She has held full-time faculty positions at West Virginia University, Massey University (New Zealand), University of New Haven, University of Tennessee-Knoxville, New Jersey Institute of Technology/Rutgers, Australian National University (Australia), National University of Singapore (Singapore), and ITESM-Monterrey (Mexico); and taught graduate students at Harvard University, Purdue University and in executive-development programs in 10 countries.

Her <u>research</u> focuses on international strategy, Asian and emerging markets, business-government relations, innovation, technology development, sanctions, subsidies and broader impacts of business-school research. She has over 340 <u>publications and presentations</u> in the most highly ranked venues in her field including 37 academic journal articles in *Journal of International Business Studies, Human Relations, Journal of Management Studies, Academy of Management Learning & Education (AMLE), Technological Forecasting & Social Change, Organization Studies, California Management Review, and Harvard Business Review, among others, and 8 books. Her authored books include <i>Subsidies to Chinese Industry* (headlined twice in the *Economist,* reviewed in *Strategy+Business* as "important" and "influential", and China findings described by *JP Morgan* as "with no equal in terms of scope, breadth and impact"); *Multinational Corporations in Political Environments* (reviewed in the *Wall Street Journal* and *Academy of Management Review*); *Chinese Tao of Business* (reviewed in the *Wall Street Journal* as the only business book on Asia to buy); *New Asian Emperors* (reviewed in the *Economist* as an "important study"); and, *Impact and the Management Researcher* (reviewed in *AMLE, AACSB Insights, Chronicle of Higher Education* and *Poets & Quants*).

Usha's research has had <u>regulatory influence</u> over 40 times. She <u>testified</u> before the *US Senate* on Shuanghui's takeover of Smithfield Foods, the most important case on FDI in two decades. She also testified on her research on China to the *USCC* and twice before the *Committee on Ways and Means*, including on federal legislation, the *Non-market Economy Trade Remedy Act* whose findings were incorporated into US regulation (HR 1229). She <u>presented</u> her research before the *US International Trade Commission, US Department of Commerce* and *US Trade Representative*. She was nominated to join the US delegation on the *Steel Dialogue* with China and advised on the *US-China Joint Commission on Commerce and Trade*. Her research on Chinese subsidies is the basis of 3 pieces of *EU anti-dumping regulation* and in the *US ITA*'s countervailing duties against China.

<u>Competitive research grants</u> she received as Principal Investigator include from the *National Science Foundation* (NSF) (sole Principal Investigator) and *Instit. for the Study of Econ. Growth* for international technology development; the *Academy of Management* (AOM) for scholarly impact; *USCC*; the *National Research Center for Coal & Energy*; and, *WVU Research, Global Affairs and Energy* for global supply chains. She co-Chaired the *AOM* Practice Theme Committee on <u>external engagement through research</u> and is advisor for the AOM's doctoral Dissertation Research Improvement Grant Program. She serves/served on 11 <u>corporate, non-profit and governmental planning/advisory boards</u>, including the US Global Leadership Coalition, USGlass Inc., Kansas International Trade Coordinating Council, Elea-Olivetti (Italy), Emerald Publishing (UK), and Hainan Province (China). She was lead editor for an *AMLE* special issue on Scholarly Impact, sits/has sat on 11 academic journals' <u>editorial boards</u>, served as founding co-Editor in Chief or Regional Editor for 4 journals, and edited 4 journal special issues on strategic management. She is co-Editor-in-Chief of the book series *Multinational Investment and Business* and 7 volume *Encyclopedia of Multinational Investment and Growth*. She has been grants reviewer for the *NSF*, *Marsden Fund* (New Zealand), *CIBER* (US Dept of Education), and *Networks of Centers of Excellence* (Canada).

She served about 40 times as <u>keynote/plenary speaker</u> including at the *British Academy of Management* (UK), *Brazilian Steel Institute* (Brazil), *Academy of Management, Latin American Steel Industry Association* (Argentina), *Global Economic Summit* (India), *Organization for Women in International Trade, Center for Strategic & International Studies, Timbro* (Sweden), *Foreign Correspondents Club* (Hong Kong), *ITESM* (Mexico), *National Committee on US-China Relations, TIE-The Indus Entrepreneurs*, and, *Trinity College, Cambridge* (UK). Over the last two decades, her expertise has been profiled about 600 times in the international media including multiple times in the *New York Times, Wall Street Journal, Financial Times, USA Today, Guardian*, CNN, *Economist, Washington Post, National Business Review, Australian*, PBS, BBC, NPR, *Chronicle of Higher Education*, and *AACSB Insights*.

<u>Major awards/recognitions</u> include the *AOMs* 'Practice Impact Award" for scholarly impact and for "Truly Outstanding Leadership and Service"; the Academy of International Business's "Top International Business Scholar", the *Economist*'s "Thought Leader"; *Emerald Publishing*'s "Lifetime Achievement Award"; "*American Made Hero*" for US manufacturing; *Wichita Business Journals* "Women who Lead in Education", 'Glorious India Award" for academic contributions by one born in India; and, "University Lecturer of the Year". Degrees include a <u>PhD and MPhil, Stern School of Business</u>, New York University; MA, University of Illinois at Urbana-Champaign; and, BA, from Elphinstone College, University of Bombay, India.