

Degree Completion Plan: Marketing Real Estate 2019-2020

Freshman Year						
Fall	ENGL 100*or 101 (3) College English 1 Minimum grade C- Pre: ACT 20 or ENGL 011 or Placement Exam or *non native-speaking	Math 111 (3) College Algebra Minimum grade C- Pre: ACT 20 or Math 011 and Math 012 or Placement Exam	COMM 111 (3) Public Speaking Minimum grade C-	Fine Arts (3) Introductory Course*	BADM 101 (1) Becoming a Business Student I New Freshmen Only	Open Elective (3) Classes 100 level or above which students can select to meet the 120 overall hours need to complete the degree.
Spring	ENGL 102 (3) College English 2 Minimum grade C- Pre: ENGL 101 or ENGL 100	Math 144 (3) Business Calculus Pre: Math 111 or Math 112 or Math 123 (C-)	BADM161/162/163(3) Word - Excel - PPT & Access Minimum grade C- Pre/Corequisite-MATH 111	Humanities (3) Introductory Course* Non Philosophy area	BADM 102 (1) Becoming a Business Student II Pre: BADM 101 New Freshmen Only	Natural Science (3) Introductory Course* BIOL, CHEM, GEOL or PHYS
Sophomore Year						
Fall	ACCT 210 (3) Financial Accounting Pre: BADM 161, 162, 163, Math 111 or MATH 144	ECON 201 (3) Principles Macroeconomics	ECON 231 (3) Introduction to Business Statistics Pre: Math 111 or Math 123 or Math 112 or Math 144 or Math 242	ECON 232 (1) Statistical Software Application Pre: Math 111 or MATH 144, BADM 161, 162, 163	PHIL 105 (3) Critical Reasoning Minimum grade C GenEd Intro Hum	Open Elective (3)
Spring	ACCT 220 (3) Managerial Accounting Pre: ACCT 210, BADM 161, 162, 163, Math 111 or MATH 144	ECON 202 (3) Principles Microeconomics Pre: ECON 201 or ECON 201H	Social Behavioral Science (3) PSY 111 Psychology or SOC 111 Intro Sociology	Open Elective (3)	Open Elective (3)	
Junior Year						
Fall	MKT 300 (3) Marketing Minimum grade C+ Pre: ENG 102, COMM 111, MATH 111 or Math 144	RE 310 (3) Principles of Real Estate Pre: Junior Standing	IB 333 (3) International Business pre: Junior standing recommended GenEd I/P	ENTR 310 (3) Entrepreneurial Experience Pre: ENGL 101,102, COMM 111	MGMT 360 (3) Principles of Management Pre: Junior Standing	BADM 301 (1) Transfer to Business Transfer Students Only
Spring	MKT 403 (3) Marketing Research Pre: MKT 300 with C+, ECON 231, 232	MKT 405 (3) Consumer Behavior Pre: MKT 300 with C+	Real Estate Major Elective (3)*	FIN 340 (3) Financial Management Pre:ENGL 102, COMM 111, ECON 201, 202, 231, 232, ACCT 210, BADM 161,2,3, MATH 144 or MATH 242	PHIL 306 (3) Business Ethics Pre: PHIL 105 w/minimum grade C GenEd I/P	Open Elective (1) Transfer Students Only
Senior Year						
Fall	Real Estate Major Elective (3)*	MKT 607 or 608 (3) Promotion MGMT or Selling/Sales Force MGMT Pre 607: MKT 300 with C+, MKT 405 Pre 608: MKT 405	DS 350 (3) Prod & Ops Mgmt Pre: Pre:ENGL 102, COMM 111, ECON 201, 202, 231, 232, ACCT 210, ACCT 220, BADM 161,2,3, MATH 144 or MATH 242	BLAW 431 (3) Legal Environment of Business Pre: ENGL 101, 102, COMM 111, MATH 111 or MATH 144	Open Elective (3)	
Spring	MKT 609 (3) Marketing Programs Pre: MKT 300 with C+ & 6 add'l hours of marketing Needs approval: see an Advisor	Real Estate Major Elective (3)*	MIS 395 (3) Management Infor Sys Pre: Engl 101, 102, Comm 111, Math 111 or MATH 144 BADM 161, 162, 163	MGMT 681 (3) Strategic Management Pre: DS 350, FIN 340, MKT 300, MGMT 360 Taken in Last Semester Needs approval: see an Advisor	Application for Degree (AFD) Needs to be filed before OCT. 1 for Fall and MAR. 1 for Spring and Summer	
Pre = Prerequisite 120 credit hours / 2.25 GPA * Run Degree Evaluation for list of specific courses						