

Universidad de Deusto- San Sebastian, Spain - CI997

Students should check with the study abroad advisor and/or their academic advisor to determine which classes are offered during the semester in which they plan to study abroad. Classes listed below show transfer equivalencies, however the classes are not always offered during every semester. Students should meet with an academic advisor to determine how the classes would be applied toward their WSU degree.

***This is not a full list of classes offered at the Universidad de Deusto – San Sebastian. Students who find classes that they plan to take that are not listed here should first consult the study abroad advisor to determine how to have those classes evaluated if needed.**

***Grades of 5-10 will transfer back for credit from this university. Grades lower than this will not receive transfer credit.*

Business courses offered at Deusto (offered in English)

Transfers to WSU as:

BUS 102C	Business II (6 ECTS) (Spring)	MGMT 4000 (3hrs) (approved for MGMT major/minor)
BUS 101I	Business Ethics (6 ECTS) (Spring)	BLAW 4000 or MGMT 4000 (3 hrs)
BUS 101J	Business Policy II (6 ECTS) (Spring)	MGMT 4000 or IB 4000 (3 hrs)
BUS 101C	Civic & Professional Ethics (6 ECTS)	BLAW 4000 (3hrs)
BUS 102D	Company Policy I (6 ECTS) (Fall)	MGMT 4000 (3hrs) (approved for MGMT major/minor)
BUS 101V	Company Policy II (6ECTS) (Spring)	MGMT 4000 or IB 4000 (3 hrs)
BUS 101H	Competitive Territories in the Global Economy (6 ECTS) (Fall)	IB 4000 or ECON 4000 (3 hrs)
BUS 102G	Cross-Cultural Communication (3 ECTS) (Fall)	IB 4000 or MGMT 4000 (2hrs) (approved for MGMT and IB major/minor)
BUS 101Y	Econometrics (6 ECTS) (Spring)	ECON 403 Business & Econ Forecasting (3hrs)
BUS 101K	Entrepreneurship (6 ECTS) (Fall)	ENTR 310 The Entrepreneurial Experience (3 hrs)
BUS 101A	European Union (6 ECTS) (Spring)	IB 4000 or ECON 4000 (3 hrs) (approved for IB major/minor)
BUS 102K	Financial Management (6 ECTS) (Spring)	FIN 340 Financial Management I (3hrs)
BUS 101W	Fundamentals of Marketing (6ECTS) (Fall)	MKT 300 Marketing (3hrs)
WOMS 101B	Gender and Leadership (6 ECTS)	WOMS 180D Introduction to Women's Studies (3 hrs)
BUS 102I	Global Business Context (3 ECTS) (Spring)	IB 4000 (2hrs) (approved for IB major/minor)
BUS 101B	Industrial Organizational Theory (6 ECTS) (Spring)	ECON 4000 or IB 4000 (3 hrs)
BUS 101L	International Economics (6 ECTS) (Fall/Spring)	IB 561/ECON 672 International Economics & Business (3 hrs)
BUS 101G	International Finance (6 ECTS) (Spring)	IB 625/FIN 625/ECON 674 Int'l Financial Management (3 hrs)
BUS 102N	International Human Resource Management (6 ECTS)	IB 4000 or HRM 4000 (3 hrs) (approved for IB major/minor)

	(Fall/Spring)	
BUS 101E	International Marketing (6 ECTS) (Spring)	IB 601/MKT 601 International Marketing (3 hrs)
BUS 102H	International Team Working (3 ECTS) (Fall)	IB 4000 or MGMT 4000 (2hrs) (approved for MGMT and IB major/minor)
BUS 102L	Introduction to Finance (6 ECTS) (Fall)	FIN 4000 (3hrs) (approved for FIN major/minor)
BUS 101N	Leadership and Team Development (6 ECTS) (Spring)	MGMT 462 Leading & Motivating (3 hrs)
BUS 101U	Leadership and Managerial Development (6 ECTS) (Spring)	MGMT 462 Leading & Motivating (3 hrs)
BUS 102A	Macroeconomics (6ECTS) (Spring)	ECON 201 Principles of Macroeconomics (3hrs)
BUS 102E	Management Skills Development (6 ECTS) (Fall)	MGMT 4000 (3hrs) (approved for MGMT major/minor)
BUS 101X	Marketing Management (6 ECTS) (Spring)	MKT 4000 (3hrs) (approved for MKT major/minor)
BUS 102B	Microeconomics (6 ECTS) (Fall)	ECON 202 Principles of Microeconomics (3hrs)
BUS 102J	Negotiation Skills (3 ECTS) (Spring)	MGMT 4000 (2hrs) (approved for MGMT major/minor)
BUS 102F	People Management (6 ECTS) (Fall)	MGMT 4000 (3 hrs) (approved for MGMT major/minor)
BUS 101Z	Statistics (6 ECTS) (Spring)	ECON 231 Intro Business Statistics (3hrs)
BUS 101O	Strategic Distribution Decisions (6 ECTS) (Fall)	IB 4000 or MGMT 4000 (3 hrs)

Communication courses offered at Deusto (offered in English)

Transfer to WSU as:

COMM 101F	Business Management and Organization (6 ECTS) (Fall)	COMM 328 Teamwork, Leadership & Group Communication (3hrs)
COMM 101B	Elaboration of Web Messages (6 ECTS) (Spring)	COMM 4000 (3 hrs)
COMM 101D	Interpersonal Communication (6 ECTS) (Spring)	COMM 190 Introduction to Human Communication (3 hrs)
COMM 101E	Mass Communication Media (6 ECTS) (Fall)	COMM 4000 (3 hrs)
COMM 101C	Organizational Communication Theory (6 ECTS) (Spring)	COMM 130 Communication and Society (3hrs)

Courses offered in Spanish

BUS 101P	Conducta del Consumidor (6 ECTS) Consumer Behavior	MKT 405 Consumer Behavior (3 hrs)
BUS 101Q	Decisiones Estratégicas en Comunicación (6 ECTS) Strategic Communication Decisions	MKT 4000 (3 hrs)
BUS 102O	Dirección Financiera (6 ECTS) Corporate Finance	FIN 340 Financial Management I (3 hrs)

BUS 101D	Fundamentos de organización de empresas (6 ECTS) Fundamentals of Company Organizations	MGMT 360 Principles of Management (3 hrs)
POLS 101N	Introducción a la Lengua y la Cultura Vasca I (6 ECTS) Introduction to Basque Language and Culture	POLS 4000 (3 hrs) (approved for IS major/minor area course)

Spanish Language Courses

*Equivalencies listed below. If a student takes one course out of a combined set, then the single course will transfer as SPAN 2000.

SPAN 101M	Spanish Art and Artistic Heritage (6 ECTS)	SPAN 515A Major Topics: Language (3 hrs)
SPAN 101D SPAN 101G SPAN 101E	Spanish Foreign Language A1.1 (6 ECTS) + A1.2 (6 ECTS) + A2.1 (6 ECTS) – 3 courses combined	SPAN 111 Elementary Spanish I (9 hrs)
SPAN 101F SPAN 101A	Spanish Foreign Language A2.2 (6 ECTS) + B1.1 (6 ECTS) – 2 courses combined	SPAN 112 Elementary Spanish II (6 hrs)
SPAN 101C SPAN 101B	Spanish Foreign Language B1.2 (6 ECTS) + B2.1 (6 ECTS)- 2 courses combined	SPAN 210 Intermediate Spanish (6 hrs)
SPAN 101H	Spanish Foreign Language B2.2 (6 ECTS)	SPAN 220 Intermediate Spanish Grammar & Comp (3 hrs)
SPAN 101I	Spanish Foreign Language C1.1 (6 ECTS)	SPAN 325 Intermediate Spanish Conversation (3 hrs)
SPAN 101J	Spanish Foreign Language C1.2 (6 ECTS)	SPAN 525 Advanced Spanish Conversation (3 hrs)
SPAN 101K	Spanish Foreign Language C2.1 (6 ECTS)	SPAN 526 Advanced Spanish Grammar & Comp (3 hrs)
SPAN 101D	Spanish Foreign Language A1.1 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101G	Spanish Foreign Language A1.2 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101E	Spanish Foreign Language A2.1 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101F	Spanish Foreign Language A2.2 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101A	Spanish Foreign Language B1.1 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101C	Spanish Foreign Language B1.2 (6 ECTS)	SPAN 2000 (3 hrs)
SPAN 101B	Spanish Foreign Language B2.1 (6 ECTS)	SPAN 2000 (3 hrs)

Last update on: 1/11/22