



U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

National Institutes of Health



Grant Writing for Success

Harold I. Perl, Ph.D.

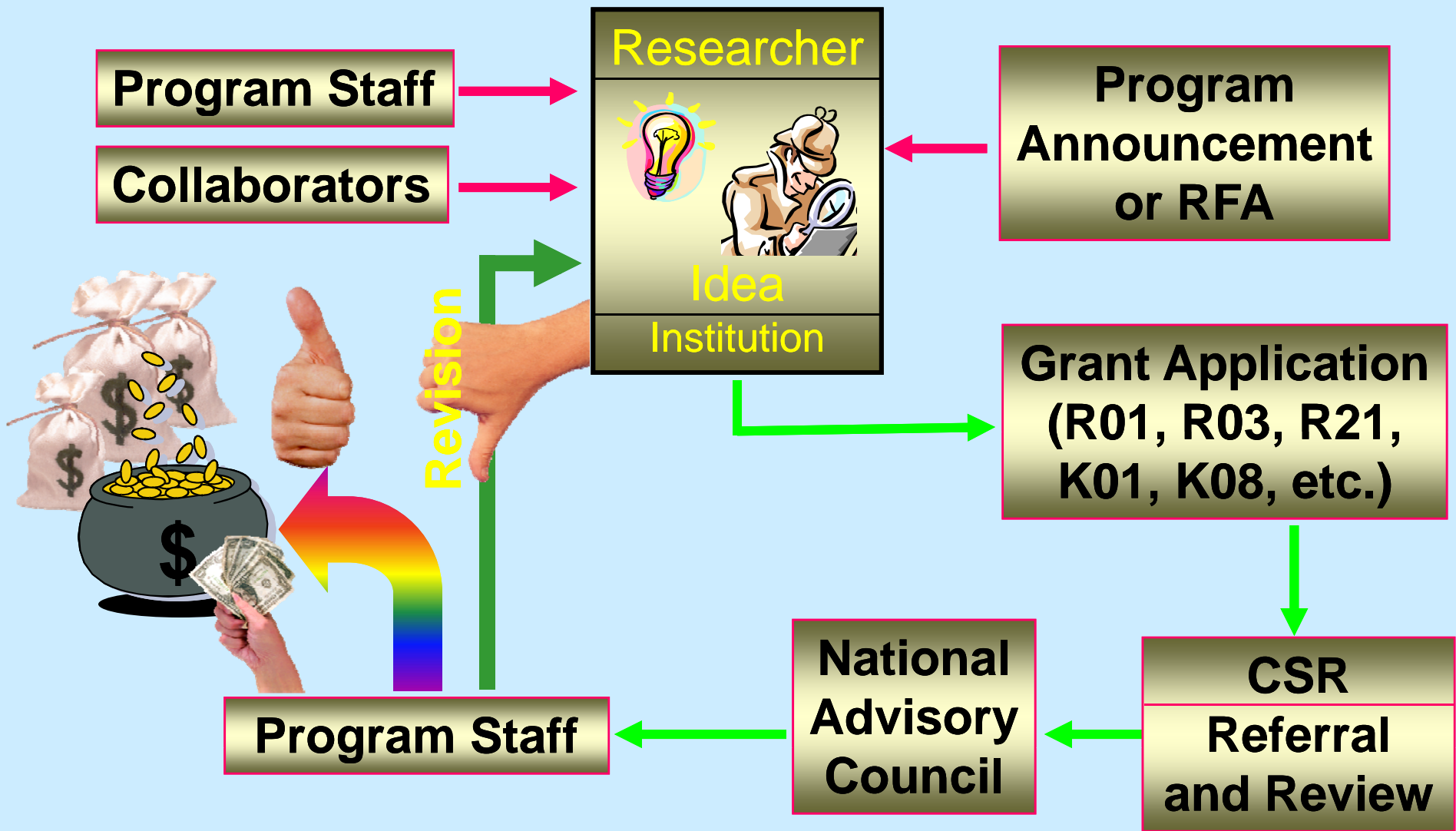
NIDA

Michael A. Sesma, Ph.D.

NIMH

with inspiration from Coelho, Sorensen, Frascella & Levitin

“Anatomy” of Grant Process




Urban Myth of Grantsmanship

It is not a process by which bad ideas get transformed into good ones ...

... rather, it is more often the case of a good idea disguised as a bad one.

What Determines Which Grants Are Funded?

- Scientific merit
 - Program considerations
 - Availability of funds
- 
- A decorative graphic at the bottom right of the slide, consisting of a silhouette of a mountain range in various shades of teal and blue.

Components of a Successful Grant Application – *Bottom Line!*

- **Strong Idea**
- **Strong Science**
- **Strong Application**

Principles of Success

- ◆ Understand the agency mission
 - *Every IC is different!*
- ◆ Secure collaborators (mentors) to complement your expertise and experience
 - Don't compete ... *collaborate!*
- ◆ Learn and practice the skills of writing applications for grant funds
- ◆ Understand the peer review process
- ◆ **Take control of your life and career!**

Understanding the Mission

- ◆ Mission of each NIH IC is based and defined in law
 - Authorizations (periodic)
 - Appropriations (annual)
- ◆ ICs establish specific research emphases
 - Legislative mission
 - Current state of science
- ◆ *Use the Web to find out!*



National Institutes of Health

The Nation's Medical Research Agency

search

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Funding for Research

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- >> Funding Plans by Institute
- >> Award Information & Data

Search Funding Opportunities

Removing barriers for women in biomedical research careers

[more information](#)



Health Information

For A-Z in consumer health topics, visit Health.nih.gov.

Clinical Trials

For info about clinical research in volunteers, visit clinicaltrials.gov.

Research Highlights

Review our collection of Research Results for the Public.

Biotechnology

National Center for Biotechnology Information

In The News

- Metabolic Syndrome**
Greater incidence of metabolic syndrome among adults consuming soft drinks
- ADHD Treatment**
Improvement following ADHD treatment sustained in most children

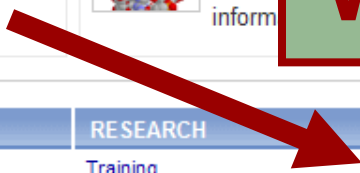
>> For the Press
>> eColumn: NIH Research Matters

NIH RADIO PODCASTS

Medical Research Initiatives

>> Enhancing Peer Review

www.nih.gov



HEALTH	GRANTS	NEWS	RESEARCH	INSTITUTES	ABOUT NIH
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NIH Directors

Institute and Center leaders

Mailing Addresses

for NIH Institutes and Centers

Offices



The Office of the Director (OD)

The Office of the Director is the central office at NIH for its 27 Institutes and Centers. The OD is responsible for setting policy for NIH and for planning, managing, and coordinating the programs and activities of all the NIH components. OD's program offices include the Office of AIDS Research and the Office of Research on Women's Health, among others. [more >](#)

NIH Institutes



National Cancer Institute (NCI) - Est. 1937

NCI leads a national effort to eliminate the suffering and death due to cancer. Through basic and clinical biomedical research and training, NCI conducts and supports research that will lead to a future in which we can prevent cancer before it starts, identify cancers that do develop at the earliest stage, eliminate cancers through innovative treatment interventions, and biologically control those cancers that we cannot eliminate so they become manageable, chronic diseases. [more >](#)



National Eye Institute (NEI) - Est. 1968

NEI conducts and supports research that helps prevent and treat eye diseases and other disorders of vision. This research leads to sight-saving treatments, reduces visual impairment and blindness, and improves the quality of life for people of all ages. NEI-supported research has advanced our knowledge of how the eye functions in health and disease. [more >](#)



National Heart Lung and Blood Institute

National Heart, Lung, and Blood Institute (NHLBI) - Est. 1948

NHLBI provides leadership for a national program in diseases of the heart, blood vessels, lung, and blood; blood resources; and sleep disorders. Since October 1997, the NHLBI has also had administrative responsibility for the NIH Woman's Health Initiative. The Institute plans, conducts, fosters, and supports an integrated and coordinated program of basic research, clinical investigations and trials, observational studies, and demonstration and education projects. [more >](#)



National Human Genome Research Institute (NHGRI) - Est. 1989

NHGRI supports the NIH component of the Human Genome Project, a worldwide research effort designed to analyze the structure of human DNA and determine the location of the estimated 30,000 to

[^ top](#)



New and Trending Team Products:



Promoting Awareness of
Motivational Incentives (PAMI)
[View 2-minute Video](#)
(Windows Media file, 6.2 MB)



**HBO Addiction Project
Documentaries**
[Information](#), [Press Release](#) and
[FAQs](#)

**Drug Abuse and
Risky Behaviors:
The Evolving
Dynamics of
HIV/AIDS.** [View the
Webcast from May 8-](#)



www.nida.nih.gov

Students & Young Adults

Education resources & materials on drugs of
abuse, marijuana, ecstasy, smoking, steroids,
([more](#))

Parents & Teachers

Drug information & facts, education materials,
curriculum guides, classroom tools, ([more](#))

Medical & Health Professionals

Resources for Your Practice, Resources for Your
Patients, Centers of Excellence ([more](#))

Researchers

Grants & funding, Research Dissemination,
Ethics & Policies, Data Sets, ([more](#))

Clinical Trials information

Looking for information on clinical trials? ([more](#))

En Español

Recursos y materiales educativos sobre las
drogas de abuso, marihuana, extasis, nicotina,



**Drugs, Brains, & Behavior -
The Science of Addiction**
[Booklet](#) and [Press Release](#)

Drugs of Abuse

- [Alcohol](#)
- [Club Drugs](#)
- [Cocaine](#)
- [Heroin](#)
- [Inhalants](#)
- [LSD \(Acid\)](#)
- [Marijuana](#)
- [MDMA \(Ecstasy\)](#)
- [Methamphetamine](#)
- [PCP/Phencyclidine](#)
- [Prescription Medications](#)
- [Smoking/Nicotine](#)
- [Steroids \(Anabolic\)](#)

Related Topics

- [Divisions, Centers,
Offices](#)
- [Clinical Trials Network](#)



[NIDA Home](#) > [About NIDA](#)

The Mission

About NIDA

Mission

NIDA's mission is to lead the Nation in bringing the power of science to bear on drug abuse and addiction.

This charge has two critical components. The first is the strategic support and conduct of research across a broad range of disciplines. The second is ensuring the rapid and effective dissemination and use of the results of that research to significantly improve prevention, treatment and policy as it relates to drug abuse and addiction.

Overview

- [Milestones](#)
- [Director's Page](#)
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Organization

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Budget, Planning, and Legislative Activities

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Advisory Boards and Groups

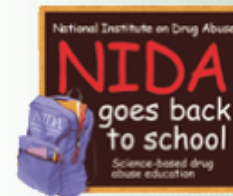
- [National Advisory Council on Drug Abuse](#)
- [Initial Review Group \(IRG\)](#)

Working at NIDA

- [Employment Opportunities](#)

Contacting NIDA

Ongoing Initiatives:



See also:

NIDA's Publication Series:

- [InfoFacts](#) - fact sheets on drugs
- [Research Reports](#) - more detailed reports
- [NIDA Notes](#) - newsletter

The Mission

NIMH National Institute of Mental Health
Reducing the burden of mental illness and behavioral disorders through research on mind, brain, and behavior



- NIMH Home
- Health & Outreach
- Research Funding
- Science News
- About NIMH

The National Institute of Mental Health (NIMH) is the largest scientific organization in the world dedicated to research focused on the understanding, treatment, and prevention of mental disorders and the promotion of mental health. [More about NIMH »](#)

- ### Announcements
- Don't miss NCDEU 2008: New Research Approaches for Mental Health Interventions
 - Institute of Medicine (IOM) of the National Academies Announces New Members
 - NIH Director's Pioneer Awards and New Innovator Awards: Funded Work Includes Research that May Increase Knowledge about Mental Health and Brain Disease
 - NIMH Perspective on Diagnosing and Treating Bipolar Disorder in Children
 - New Director for Division of Adult Translational Research and Treatment Development Joins NIMH
 - FY 2008 Funding Strategy for Research Grants

- ### Health & Outreach
- Mental Health Topics
 - Publications (also en Español)
 - Clinical Trials
 - NIMH Outreach
 - Statistics

- ### Research Funding
- Information for Researchers · Grants
 - Contracts
 - Research Training, Career Development, and Related Programs
 - Small Business Research Programs
 - Scientific Meetings

Research Conducted at NIMH

- ### Science News
- Teens with Treatment-resistant Depression More Likely to Get Better with Switch to Combination Therapy
 - Group Therapy Program Offers Meaningful Gains for People with Borderline Personality Disorder
 - Primary Care Doctors May Overlook Elderly Patients' Mental Health
 - Co-occurring Anxiety Complicates Treatment Response for Those with Major Depression
 - Genetic T...
 - Staying P...
 - More Sci...

Subscribe
Receive up to the NIMH

News, Highlights, & Health Info Reflect the Mission Priorities

www.nimh.nih.gov

NIMH National Institute of Mental Health

Reducing the burden of mental illness and behavioral disorders through research on mind, brain, and behavior



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About NIMH

Vision

NIMH supports innovative science that will profoundly transform the diagnosis, treatment, and prevention of mental disorders, paving the way for a cure.

Mission

The NIMH mission is to reduce the burden of mental illness and behavioral disorders through research on mind, brain, and behavior. **To fulfill its mission, the Institute is committed to the following priorities:**

Funds go to research priorities

- support the integrative science of brain and behavior providing the foundation for understanding mental disorders;
- define the genetic and environmental risk architecture of mental disorders;
- develop more reliable, valid diagnostic tests and biomarkers for mental disorders;
- develop more effective, safer, and equitable treatments that have minimal side-effects to reduce symptoms, and improve daily functioning;
- support clinical trials that will provide treatment options to deliver more effective personalized care across diverse populations and settings; and
- create improved pathways for rapid dissemination of science to mental health care and service efforts.

To reach these goals, the NIMH divisions and programs are designed to emphasize translational research spanning bench, to bedside, to practice. For targeted priorities and funding initiatives, please visit [our division websites](#)

Director's Corner

Director's Updates, Institute news, articles, and links of interest from NIMH Director, Dr. Thomas Insel

Strategic Planning Reports

Priorities and strategic plans for achieving the NIMH mission

Connect with NIMH

Employment opportunities, contact information, directions, directories, and Gift Fund contributions

Organization

Activities and focus of NIMH offices, divisions, branches, and programs

Advisory Boards & Groups

The National Advisory Mental Health Council, Board of Science Counselors, and Peer Review Committees

Budget

Annual budget requests to Congress for research funding

Director's Updates

- [Institute of Medicine \(IOM\) of the National Academies Announces New Members](#)
- [NIH Director's Pioneer Awards and New Innovator Awards: Funded Work Includes Research that May Increase Knowledge about Mental Health and Brain Disease](#)
- [NIMH Perspective on Diagnosing and Treating Bipolar Disorder in Children](#)
- [More Director's Updates...](#)

Offices and Divisions

- [Office of the NIMH Director](#)
- [Division of Neuroscience and Basic Behavioral Science \(DNBBS\)](#)
- [Division of Adult Translational Research and Treatment Development \(DATR\)](#)
- [Division of Developmental Translational Research \(DDTR\)](#)
- [Division of AIDS and Health and Behavior Research \(DAHBR\)](#)
- [Division of Services and Intervention Research \(DSIR\)](#)
- [Division of Extramural Activities](#)
- [Division of Intramural Research Programs \(DIRP\)](#)



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Removing barriers for women in biomedical research careers



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Health Information

For A-Z in consumer health topics, visit Health.nih.gov.

Clinical Trials

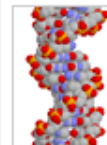
For info about clinical research in volunteers, visit clinicaltrials.gov.

Research Highlights



Review our collection of Research Results for the Public.

Biotechnology



National Center for Bioinformatics

In The News



Metabolic Syndrome

Greater incidence of metabolic syndrome among adults consuming soft drinks

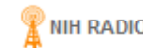


ADHD Treatment

Improvement following ADHD treatment sustained in most children

>> For the Press

>> eColumn: NIH Research Matters



Medical Research Initiatives

www.nih.gov

HEALTH

- A to Z Health Topics
- Clinical Trials
- MedlinePlus
- Health Hotlines

GRANTS

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Office of the Director
27 Institutes and Centers that make up the NIH

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About Grants

Grants Process & Data

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- [Grants Process Overview](#)
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- [How to Apply](#)
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- [Award Management](#)
- [NIH Financial Operations \(w/Funding Strategies\)](#)
- [Award Information & Data](#)

Electronic Grants

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- [Applying Electronically](#)

Grants Policy

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- [Compliance & Oversight](#)
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- [Peer Review](#)
- [Intellectual Property](#)
- [Invention](#)

Funding

Funding Opportunities

Search Funding Opportunities:
[NIH Guide for Grants and Contracts](#)

- [Funding Opportunities \(RFAs, PAs\) & Notices](#)
- [Unsolicited Applications \(Parent Announcements\)](#)
- [Research Training & Career Development](#)
- [Small Business \(SBIR/STTR\)](#)
- [Contract Opportunities](#)

NIH-Wide Initiatives

- [New Investigators Program](#)
- [Multiple Principal Investigators](#)
- [Genome-Wide Association Studies \(GWAS\)](#)
- [NIH Roadmap for Medical Research](#)
- [NIH Blueprint for Neuroscience Research](#)

Global OER Resources

- [Glossary & Acronyms](#)
- [Frequently Used Links](#)
- [Frequent Questions](#)

Forms & Deadlines

- [Forms & Applications](#)
- [Submission Dates / Deadlines](#)
- [Submitting Your Application](#)

About OER

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- [Visiting NIH](#)
- [Contact Us](#)

News & Events

News Flashes

[OER Grants Web Site Redesigned](#) to provide a new look and feel with new and updated content.

[More News...](#)

Get Connected

- [NIH Extramural Nexus](#)
- [NIH Guide LISTSERV](#)
- [SBIR/STTR LISTSERV](#)
- [Animal Welfare \(OLAW\) LISTSERV](#)
- [eSubmission News](#)

Workshops & Seminars

[NIH Regional Seminar on Program Funding and Grants Administration](#)

- San Antonio, TX (3/08)
- Chicago, IL (6/08)

[More Workshop Info...](#)

Selected Policy Notices

[Mandatory Electronic Report](#)
[eRA Training](#)

October 1, 2007

grants1.nih.gov/grants/oer.htm

Description of the NIH Guide for Grants and Contracts

The [NIH Guide for Grants and Contracts](#) is the official publication for NIH medical and behavioral research grant policies, guidelines and funding opportunities. It is published on a weekly basis and users may [Subscribe/Unsubscribe](#) to the weekly e-mail LISTSERV Table of Contents (TOC). See the [January 13, 2005 NIH Guide Notice](#) for information on searching the NIH Guide and on Expiration Dates. It is also used by [NIH Contracting offices](#) and other HHS agencies, to announce their funding opportunities. The NIH Guide serves in lieu of the Federal Register, in compliance with the Administrative Procedures Act. Occasionally, unofficial notices of interest to the scientific research community are published. The NIH also considers applications for the support of basic or clinical biomedical, behavioral, and bioengineering research. New extramural grant programs and priorities are implemented by publication of one of the following:

Funding Opportunity Announcement (FOA)

A publicly available document by which a Federal agency makes known its intentions to award discretionary grants or cooperative agreements, usually as a result of competition for funds. Funding opportunity announcements may be known as program announcements, requests for applications, notices of funding availability, solicitations, or other names depending on the agency and type of program. Funding opportunity announcements can be found at [Grants.gov/FIND](#) and in the [NIH Guide for Grants and Contracts](#). In addition, NIH and other HHS Agencies have developed omnibus [Parent Announcements](#) for common grant mechanisms that have transitioned to electronic submission, for use by applicants who wish to submit what were formerly termed "unsolicited" or "investigator-initiated" applications.

Program Announcement (PA)

- Identifies areas of increased priority and/or emphasis on particular funding mechanisms for a specific area of science
- Usually accepted on [standard receipt \(postmarked\) dates](#) on an on-going basis
- Remains active for three years from date of release unless the announcement indicates a specific expiration date or the NIH Institute/Center (I/C) inactivates sooner (see [January 13, 2005 NIH Guide Notice](#) for more information on Expiration Dates)
- Special Types
 - PAR: A PA with special **receipt, referral and/or review** considerations, as described in the PAR announcement
 - PAS: A PA that includes specific **set-aside funds** as described in the PAS announcement

Request for Application (RFA)

- Identifies a more narrowly defined area for which one or more NIH institutes have set aside funds for awarding grants
- Usually has a single receipt (received on or before) date specified in the RFA announcement
- Usually reviewed by a Scientific Review Group convened by the issuing awarding component

Request for Proposal (RFP)

- Solicits contract proposals. RFP usually has one receipt date

Notice (NOT)

- Announces policy and procedures, changes to RFA or PA announcements, RFPs and other general information items

grants1.nih.gov/grants/guide

NIH Guide LISTSERV: Subscribe to Weekly TOC E-Mail with New NIH Guide Postings

The [NIH Guide for Grants and Contracts](#) is the official publication for NIH medical and behavioral research Grant Policies, Guidelines and Funding Opportunities.

Each week (usually on Friday afternoon), the NIH transmits an e-mail with **Table of Contents (TOC)** information for that week's issue of the NIH Guide, via the NIH LISTSERV. The TOC includes a link to the [Current NIH Guide Weekly Publication](#) as well as links to each NIH Guide RFA, PA and Notice published for that week.

To Subscribe to the NIH Guide LISTSERV, send an e-mail to listserv@list.nih.gov with the following text in the message body (**not the "Subject" line**):

subscribe NIHTOC-L *your name*
(Example: *subscribe NIHTOC-L Joe Smith*)

Your e-mail address will be automatically obtained from the e-mail message and add you to the LISTSERV.

To UnSubscribe to the NIH Guide LISTSERV, send an e-mail to listserv@list.nih.gov with the following text in the message body (**not the "Subject" line**):

unsubscribe NIHTOC-L

Your e-mail address will be automatically obtained from the e-mail message and remove you from the LISTSERV.

More information

If you need
The NIH is

grants1.nih.gov/grants/guide/listserv.htm

address.

If you have any questions or experience any problems with the LISTSERV, please contact [Susan Grove](#) in the Office of Extramural Programs, NIH.

CRISP

- ◆ *Computer Retrieval of Information on Scientific Projects*
- ◆ Searchable database of federally supported biomedical research
- ◆ Locate experienced NIH-funded investigators in your area of interest
 - Potential mentors/collaborators
- ◆ Identify IC(s) that fund research you want to do
- ◆ Analyze current IC portfolio
 - Research areas with few funded projects
 - Research areas with many funded projects



CRISP



ERA Commons *Computer Retrieval of Information on Scientific Projects*

... Searches and displays have been upgraded to handle Multiple PI data ...

CRISP (Computer Retrieval of Information on Scientific Projects) is a searchable database of federally funded biomedical research projects conducted at universities, hospitals, and other research institutions. The database, maintained by the Office of Extramural Research at the National Institutes of Health, includes projects funded by the National Institutes of Health (NIH), Substance Abuse and Mental Health Services (SAMHSA), Health Resources and Services Administration (HRSA), Food and Drug Administration (FDA), Centers for Disease Control and Prevention (CDCP), Agency for Health Care Research and Quality (AHRQ), and Office of Assistant Secretary of Health (OASH). Users, including the public, can use the CRISP interface to search for scientific concepts, emerging trends and techniques, or identify specific projects and/or investigators. Below you will be able to access additional general information about the CRISP database, as well as obtain answers to questions frequently asked about CRISP. In addition, this home page serves as the gateway to interactive searching of Award Information. From here, you may select from the following list to acquire further information about CRISP:

- [General CRISP Description and Information](#)
- [Frequently-Asked-Questions \(FAQ\)](#)
- [CRISP Release Notes](#)
- [Using CRISP](#)

crisp.cit.nih.gov



CRISP wins 1999 Best Feds On The Web Award!



CRISP has been chosen as a Scout Report selection!

Application Development Strategy



Act (Plan)



Think



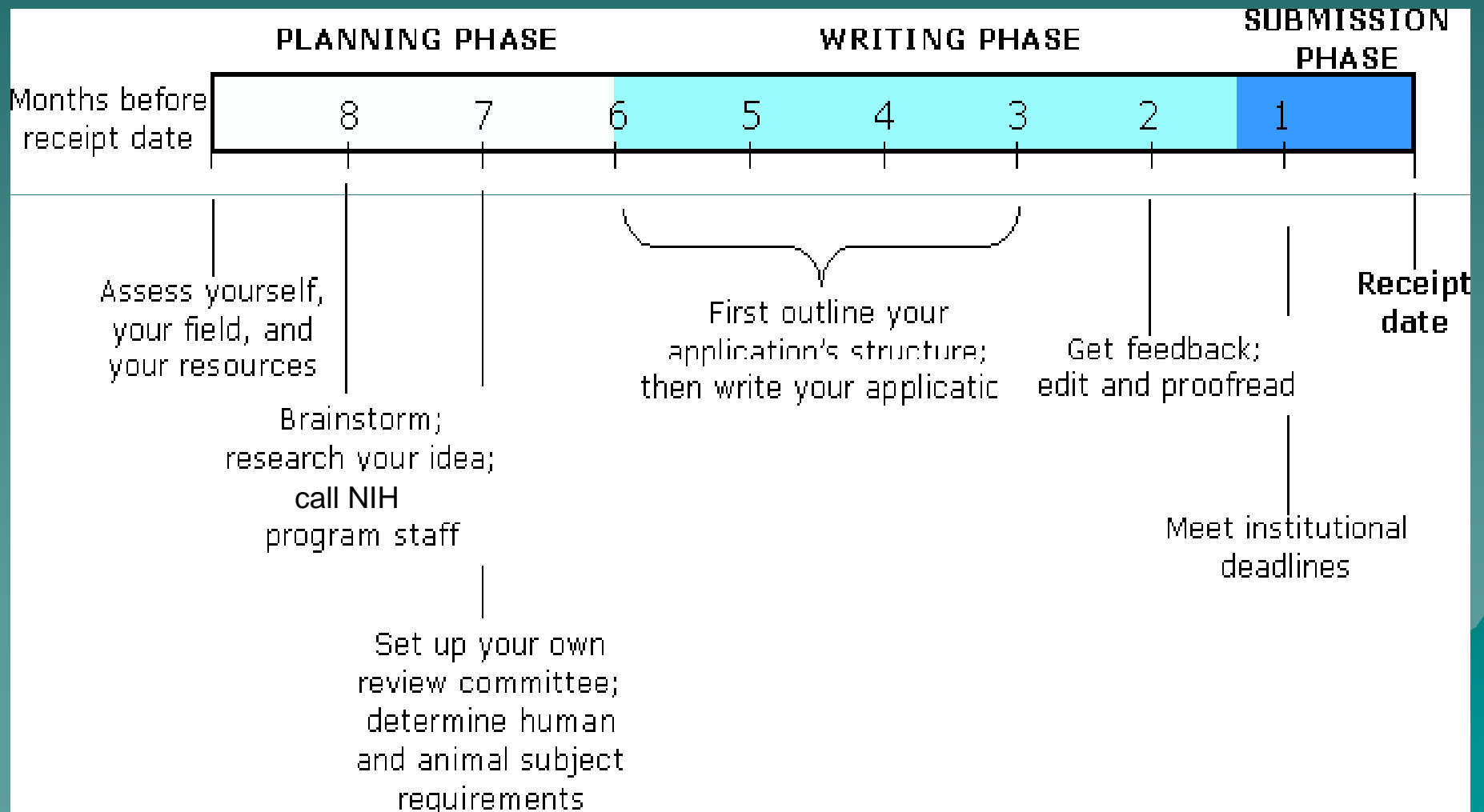
Write

So WHY Plan?

You're more likely to get ...

- ◆ Good concept and a compelling scientific question
- ◆ Appropriate NIH Institute
- ◆ Appropriate review committee
- ◆ Adequate time to complete
 - *A major stress reducer!*
- ◆ **A better grant application**

Pre-Submission Planning Timeline



Remember ... *Before you start*

- ◆ Talk to Program staff at appropriate IC
- ◆ Read instructions for application form
 - *SF 424 R & R* or *PHS 398*
- ◆ Know your audience
 - Which review committee is most likely to get your application?
- ◆ *Propose research about which you are **passionate** and totally committed to doing*

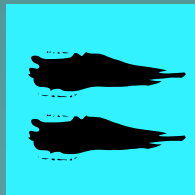
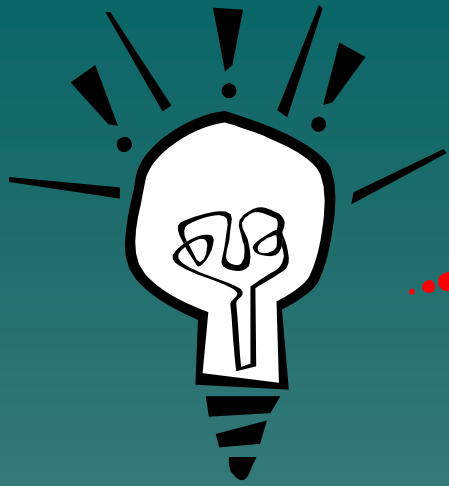
Are You a “New Investigator”?

- ◆ NIH fosters research independence of early career investigators
- ◆ *Definition:* Has not previously served as PI on any PHS grant
 - Except for R03, R15, R21 or mentored K awards
- ◆ Get special considerations during peer review and IC funding decisions
- ◆ Resource web site with further information

grants1.nih.gov/grants/new_investigators

The Formula for Writing a Successful Grant Application

$$42\sqrt{X} + 63.7\beta + 29ZY^2 = \$$$





Good Idea

- ◆ Does it address an important problem?
- ◆ Will scientific knowledge be advanced?
- ◆ Does it build upon or expand current knowledge?
- ◆ Is it feasible ...
 - to implement?
 - to investigate?



Good Grantsmanship

◆ Grant writing is a learned skill

- Writing grant applications, standard operating protocols and manuals of procedures that get approved are learned skills
- Writing manuscripts that get published in peer reviewed journals is a learned skill

◆ Grantsmanship is a full time job

- Learn about the grant application process



Good Grantsmanship

- ◆ Knowing *what* to do and *how* to do it
- ◆ Being *willing* to do what is necessary
- ◆ *Doing* what is necessary
- ◆ Understanding the institute and **mission**
- ◆ Understanding peer **review** process



Good Grantsmanship

- ◆ Contact NIH program staff *early*
- ◆ Assess IC interest & “goodness of fit”
- ◆ Are there related FOAs?
- ◆ Searching web sites is good start ... *but follow up with personal contact*
- ◆ Send a 2 – 3 page concept paper



Good Grantsmanship

What's a Concept Paper?

- ◆ **Facilitates productive discussion with Program Official**
- ◆ **Study Goals**
 - *You want support from which IC to do what?*
- ◆ **Problem/Background**
 - *Why does this topic need study?*
- ◆ **Significance**
 - *Why this is important to the field?*
- ◆ **Research Question**
 - *What hypotheses will you test?*
- ◆ **Design/Analysis**
 - *What study design and statistical approach do you propose?*
- ◆ **Team**
 - *Who will be the key participants and collaborators?*



Good Grantsmanship

- ◆ Collaborate with other investigators
 - Fill gaps in your expertise and training
 - Add critical skills to your team
- ◆ “Team Science” is the new direction



Multiple Principal Investigators

- ◆ Single PI model does not always work well for multi-disciplinary, collaborative research
- ◆ Recognizes contributions of full team
- ◆ In place for most submissions to *Grants.gov*
- ◆ Implications for “New Investigator” status
- ◆ A complex issue – *Talk to your NIH program contact if you consider multiple PIs !*

grants1.nih.gov/grants/multi_pi



Good Grantsmanship

- ◆ Not all collaborations require Multiple PIs
- ◆ Single PIs can still do multi-disciplinary team science





Good Grantsmanship

- ◆ Show your draft application to a colleague
- ◆ Show your draft application to a colleague who does not already know what you intend to do
- ◆ Show your draft application to a colleague who is not your best friend



Good Grantsmanship

- ◆ Your draft reviewers need to understand
 - What you intend to do
 - Why you believe it is important to do
 - Exactly how you are going to do it
- ◆ If they don't get it, you must revise your application
- ◆ **Leave enough time to make revisions**



Good Presentation

3 Simple Steps:

- ◆ Read the application instructions carefully
- ◆ Read the application instructions carefully
- ◆ Don't forget ...

... read the application instructions carefully



Good Presentation

◆ Title

- Captures the essence of goals and objectives

◆ Abstract

- Concise presentation of the project
- Statement of significance
- Hypotheses and research questions
- Methods and analyses

◆ Some reviewers may see only these

Application Title

Clear and descriptive

Application Title

Clear and descriptive

Hooks the reader!





Abstract

Presents the big picture

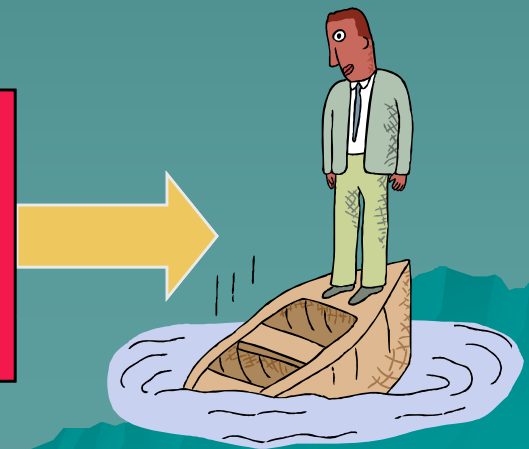
... Concisely!

Abstract



... is a 2nd “Hook” -- another opportunity to grab the reader

If reviewers are not excited about your application after reading the abstract...





Good Presentation

Organize the Research Plan to answer 4 essential questions:

- ◆ What do you intend to do?
- ◆ Why is the work important?
- ◆ What has already been done?
- ◆ How are you going to do the work?



Developing a Strong Research Plan

Specific Aims

- ◆ Grab the reader immediately
- ◆ State long-term objectives
- ◆ Explicit hypotheses and research questions
- ◆ Keep the hypotheses limited
- ◆ Concise outline of entire project



Developing a Strong Research Plan

Background and Significance

- ◆ Why is this research important?
- ◆ Expands on the specific aims
- ◆ Identifies key themes of literature and links to specific aims
- ◆ Critically analyzes existing literature
- ◆ Documents solid theoretical basis for your study



Developing a Strong Research Plan

Preliminary Studies/Progress Report

- ◆ How previous work -- by you, your team, and others -- leads to this study
- ◆ Demonstrate your experience, competence and likelihood of continued success
- ◆ Must flow logically from literature review and major themes of the problem area



Developing a Strong Research Plan

Research Design and Methods

- ◆ Start with overview of research design and hypotheses (if appropriate)
- ◆ Be explicit and thorough in discussing
 - intervention or system to be studied
 - target population
 - inclusion and exclusion criteria
 - independent and dependent variables
 - all measures and instruments



Developing a Strong Research Plan

Research Design and Methods (cont.)

- ◆ Does your plan flow logically from the literature review and prior studies?
- ◆ How will each hypothesis be evaluated?
- ◆ Do your measures capture the variables needed to test hypotheses?
- ◆ Why did you choose those measures?
- ◆ Methods and analyses must match



Developing a Strong Research Plan

Research Design and Methods (cont.)

- ◆ Power analysis is clear and appropriate to the research questions (and effect size)
- ◆ How will you deal with attrition and missing data?
- ◆ Acknowledge the weaknesses and compromises in your design
- ◆ Explain any unusual statistical procedures
 - Be sure that *you* know how to do them



Developing a Strong Research Plan

Some Common Miscues:

Failure to ...

- ◆ Document why the problem is important
- ◆ Distinguish empirical findings from speculation
- ◆ Critically analyze key themes in literature
- ◆ Consider alternative perspectives
- ◆ Read, understand, and cite the crucial studies



Good Presentation

Address the 5 review criteria

- ◆ Significance
- ◆ Approach
- ◆ Innovation
- ◆ Investigator
- ◆ Environment



Good Presentation

SIGNIFICANCE

- ◆ Does this study address an important problem?
- ◆ If the aims are achieved, how will scientific knowledge be advanced?
- ◆ What will be the effect on concepts or methods that drive this field?



Good Presentation

APPROACH

- ◆ Are the conceptual framework, design, methods, and analyses adequately developed, well-integrated, and appropriate to the aims of the project?
- ◆ Does the applicant acknowledge potential problem areas and consider alternatives?



Good Presentation

INNOVATION

- ◆ Does the project employ novel concepts, approaches or methods?
- ◆ Are the aims original and innovative?
- ◆ Does the project challenge existing paradigms or develop new methodologies or technologies?



Good Presentation

INVESTIGATOR

- ◆ Are the investigators appropriately trained and well suited to carry out this work?
- ◆ Is the work proposed appropriate to the experience level of the principal investigator and other researchers?
- ◆ Does the investigative team bring complementary and integrated expertise to the project (if applicable)?



Good Presentation

ENVIRONMENT

- ◆ Does the scientific environment in which the work will be done contribute to the probability of success?
- ◆ Do the proposed experiments take advantage of unique features of the scientific environment or employ useful collaborative arrangements?
- ◆ Is there evidence of institutional support?



Good Presentation

- ◆ Provide well-focused research plan
- ◆ Keep specific aims simple ... *and specific*
- ◆ Link hypotheses to specific aims
- ◆ Explain method to test every hypothesis
- ◆ Don't wander from the main theme
- ◆ A conceptual model can clarify ideas



Good Presentation

- ◆ Be realistic ... not overly ambitious
- ◆ Discuss potential problem areas
- ◆ Discuss possible solutions
 - Explain rationale for your decisions
- ◆ Be explicit
- ◆ Reviewers cannot read your mind ...

Don't assume they know what you intend



Good Presentation

Prepare a reviewer-friendly application

- ◆ Be well organized and clear
- ◆ Use logical transitions between sections
- ◆ Add section headings -- major and minor
- ◆ Make tables and figures easy to view
- ◆ Eliminate all mispellings and type-O's



Good Presentation

Prepare a reviewer-friendly application

- ◆ Be well organized and clear
- ◆ Use logical transitions between sections
- ◆ Add section headings -- major and minor
- ◆ Make tables and figures easy to view
- ◆ Eliminate all misspellings and typo's



Actual Reviewer Comments *You Really Don't Want to See*

“This application is characterized by ideas that are both original and scientifically important...

...unfortunately the ideas that are scientifically important are not original and the ideas that are original are not scientifically important.”



Actual Reviewer Comments *You Really Don't Want to See*

“In addition to proposing a research design that is a fishing expedition ...

... the application also proposes to use every type of bait and piece of tackle ever known to mankind.”



More Reviewer Comments *You* Want to Avoid

There is not a clear hypothesis ...

The specific aims do not test the hypothesis...

The specific aims depend on results from previous aims...

The proposal is overly ambitious...

It's not clear the investigator can do the proposed experiments...

Preliminary data is lacking...



More Reviewer Comments You Want to Avoid

The studies are more descriptive than mechanistic...

The Background section is missing key publications and experimental findings...

Alternative approaches or interpretation of data are inadequately described...

Experimental details are lacking or have not been adequately described...

This is not the appropriate grant mechanism...



Good Review

Increase your chances of a good review

- ◆ Make sure your application presents well
- ◆ Make sure your application goes to the right review group*
- ◆ Try to keep your reviewers happy

* Consult with Program Officer



Good Review

Get to the right review group

- ◆ Title, abstract, specific aims all point to the main goals of your project
- ◆ Attach a cover letter
 - suggest IC and review group assignment*
 - outline areas of key expertise needed for appropriate review
 - do not name specific reviewers

* Consult with Program Officer



Good Review

Keep your reviewers happy

- ◆ Reviewers work late at night
- ◆ Help them stay alert and interested
- ◆ Make your application easy to read and easy to understand
- ◆ Convince them to advocate for your idea
 - *Get them on your side!*



Good Luck

Results from:

- ◆ Good Ideas
- ◆ Good Grantsmanship
- ◆ Good Presentation
- ◆ Good Review



What will make your grant application experience most unpleasant?

Failure to take care of things that are under **your control**

This will lead to needless frustration and lack of success



Be **P**ROACTIVE

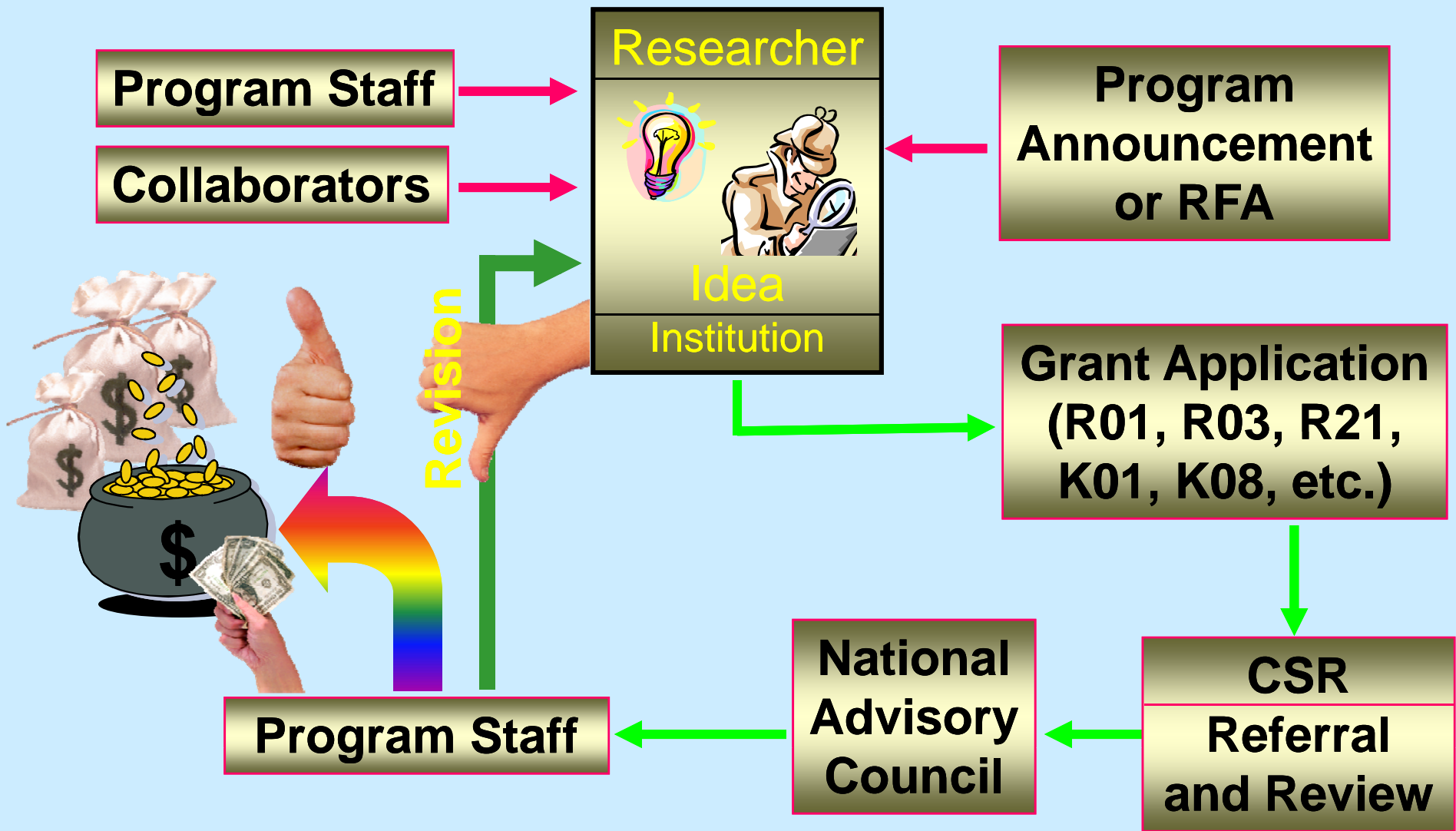
PLAN Ahead

Be **P**ERSISTENT


Be **P**ERSUASIVE

Don't Forget to talk with
your **P**ROGRAM OFFICER

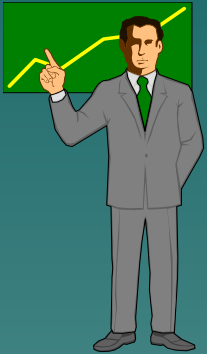
“Anatomy” of Grant Process



Ten Simple Rules to
remember when planning,
writing and submitting your
application

The background is a solid teal color. At the bottom right corner, there is a silhouette of a mountain range in a slightly darker shade of teal.

Rule #1



DO NOT write the application
for Yourself

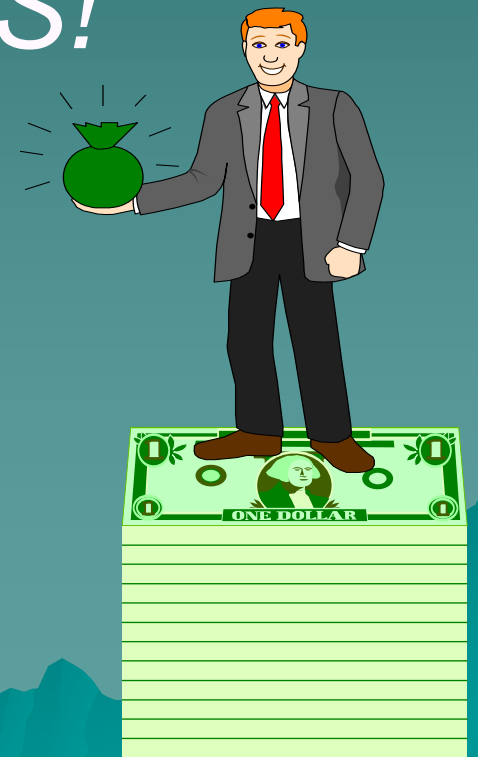
Unless you are going to fund it
yourself

You **MUST** convince the entire review
committee
and the funding agency

Rule #2

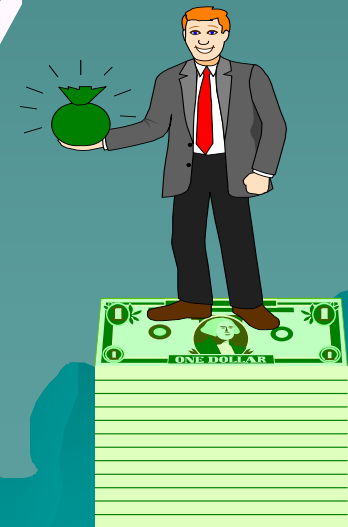
*STUDY SECTIONS DO NOT
FUND APPLICATIONS!*

INSTITUTES **FUND**
APPLICATIONS!



Rule #3

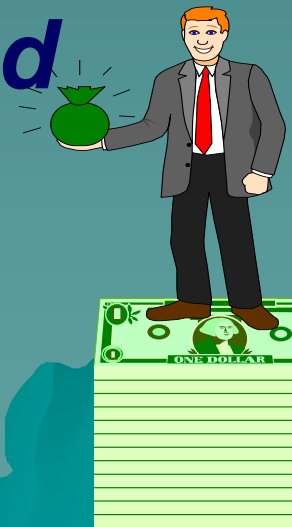
*You must **Excite** the reviewers and the funding agency*



Rule #4

*Reviewers are never wrong,
Reviewers are never right;*

*they simply provide an assessment
of material that you provided
in your application*



Rule #5

Comments in the summary statement are never about you as a person.

The comments are about the material that you provided in your application and the way in which you provided the information



Rule #6

The comments in the summary statement only list some of the weaknesses not all of the weaknesses.

When you revise your application use the time as an opportunity to improve the entire application.



Rule #7

Always contact NIH staff before you submit an application and preferably when you are in the planning stages.

Make sure that you give yourself and the NIH staffer enough time to work with together.



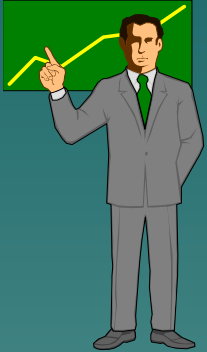
Rule #8



Focus Your Application

State a Clear **Hypothesis**,
Make sure the **Specific Aims**
Test Your Hypothesis

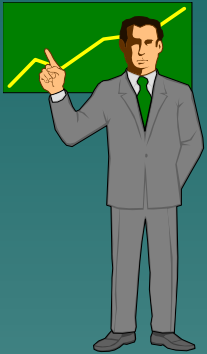
Rule #9



Propose Mechanistic, Scientifically-Relevant Experiments

**that will clearly and significantly
address an important research
question**

Rule #10



Secure a Mentor(s)

Who can provide advice and guidance

Secure a Collaborator(s)

Who can provide needed experimental expertise



More Web Resources



Funding Opportunities

Sites with important information:

<http://grants.nih.gov/grants/index.cfm>

<http://grants.nih.gov/grants/welcome.htm#introduction>

<http://deainfo.nci.nih.gov/funding.htm>

<http://deainfo.nci.nih.gov/extra/extdocs/grantrevprocess.htm>

<http://www.niaid.nih.gov/ncn/grants/default.htm>

<http://www.niaid.nih.gov/ncn/grants/charts/default.htm>

<http://www.niaid.nih.gov/ncn/glossary/default.htm>



Grants Process & Data

[Grant Application Basics](#)

[Grants Process Overview](#)

[Types of Grant Programs](#)

[How to Apply](#)

[Peer Review Process](#)

[Award Management](#)

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[Award Information & Data](#)

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[Electronic Research Admin
\(eRA Commons\)](#)

[Applying Electronically](#)

Global OER Resources

[Glossary & Acronyms](#)

[Frequently Used Links](#)

[Frequent Questions](#)

Grant Writing Tips Sheets

Many [NIH Institutes](#) put out guides and tip sheets on their Web sites. These guides can be useful resources. Here are just a few.

- [All About Grants](#) - Including Grant Application Basics, How to Plan a Grant Application and How to Write a Grant Application.
- [Applying for an NHGRI Grant](#)
- [Choosing an Appropriate NIH Funding Instrument and Funding Mechanism](#) (MS Word - 209 KB)
- [NIH Grants Information CD](#) (PDF - 51 KB)
- [Peer Review Guidelines and Information](#)
- [Peer Review Meetings](#) - Meeting dates, descriptions, rosters, guidelines, etc.
- [Preparing Grant Applications](#)
- [Quick Guide for Grant Applications](#)
- [Quick Guide for the Preparation of Grant Applications](#) (Complementary and Alternative Medicine)
- [SBIR/STTR Policy and Grantsmanship Information](#)
- [Tips for New NIH Grant Applicants](#)
- [Writing a Grant](#)

Note: For help accessing PDF, RTF, MS Word, Excel, PowerPoint or RealPlayer files, see [Help Downloading Files](#).

grants1.nih.gov/grants/grant_tips.htm



Funding Opportunities

Funding Opportunities (RFAs, PAs) & Notices

Unsolicited Applications (Parent Announcements)

Research Training & Career Development

Small Business (SBIR/STTR)

Contract Opportunities

NIH Wide Initiatives

New Investigators Program

Multiple Principal Investigators

Genome-Wide Association Studies (GWAS)

NIH Roadmap for Medical Research

NIH Blueprint for Neuroscience Research

Global OER Resources

Glossary & Acronyms

Frequently Used Links

Frequent Questions

Glossary & Acronym List

For a complete list of acronyms only, go to [Acronym List](#).

To Search this Page, use the Find Command (Ctrl-F).

grants.nih.gov/grants/glossary.htm

- A -

Term	Definition
Academic Research Enhancement Award (AREA)	Grant award that stimulates research at health professional academic institutions with less than \$3 million of NIH support in total costs in four or more of the last seven years. Go to AREA
Accession Number	Related to electronic submission of applications, the Accession number is the Agency tracking number provided for the application after Agency validations.
Account	The term "account," as used by the NIH eRA Commons , is a personal account that an individual would use to log into the NIH eRA Commons. An account is identified by a unique combination of username and password.
Account Administrator (AA)	An Account Administrator (AA) is designated by an SO at a grantee organization to facilitate the administration of NIH eRA Commons accounts. The AA can create, modify and/or remove the necessary accounts for these types: AO, AA, FSR, PI or ASST. Although the AA can create additional accounts, the AA cannot modify institutional profile (IPF) information. The AA typically will be in the central research administration office.
Acquisition	Obtaining supplies or services by the federal government with appropriated funds through purchase or lease. See Contract - R&D .
Active Grant	A grant that meets the following criteria is defined as an "active grant":



National Cancer Institute

Office of Grants Administration (OGA)

(formerly the Grants Administration Branch)

<http://www3.cancer.gov/admin/gab/links.htm>

Related Links


Grants Information:

- NCI's publication ["Everything you Wanted to Know About the NCI Grants Process But Were Afraid to Ask"](#) describes, in a general way, how a grant is awarded and administered. Although the discussion relates to the [National Cancer Institute \(NCI\)](#), the grants process is similar in the other [National Institutes of Health \(NIH\)](#) awarding components.
- A wealth of Information for NIH's New Grantees may be found in [NIH's Office of Extramural Research's \(OER's\) "Welcome Wagon" Letter](#). The intent of this memorandum is to highlight key requirements, provide referrals to important sources of information available from [NIH](#), and identify [NIH](#) and [Department of Health and Human Services \(DHHS\)](#) offices having responsibility for certain administrative functions.
- The [National Institutes of Health Grants Policy Statement \(NIHGPS\)](#) is intended to make available to NIH grantees, in a single document, up-to-date policy guidance that will serve as the terms and conditions of NIH awards.
- [NIH's Electronic Research Administration \(ERA\) Commons](#) is a virtual meeting place where NIH extramural grantee organizations, grantees, and the public can receive and transmit information about the administration of biomedical and behavioral research. The ERA Commons is divided into both unrestricted and restricted portions that provide for public and confidential information, respectively.
- [NIH Grant Funding Opportunities - NIH's Office of Extramural Research \(OER\)](#) provides web accessible information about ongoing grant programs and special initiatives. [OER's funding opportunities web site](#) includes application kits, guidelines for applications for various types of grants and identification of appropriate contacts at the [NIH institutes and centers](#) that make awards.
- The [NIH forms and applications for Grantees](#) which are available online are maintained by [NIH's Office of Extramural Research \(OER\)](#).
- The [NIH Guide for Grants and Contracts](#) contains NIH notices, program announcements (PAs) and requests for applications (RFAs) and is maintained by [NIH's Office of Extramural Research \(OER\)](#).
- [DHHS's GrantsNet](#) is a tool for finding and exchanging information about HHS and selected other Federal grant programs. It is part of the much publicized national movement toward providing government resources to the general public in a more

Division of Extramural Activities, NCI, NIH; Consumer Guides to Peer Review - Mozilla Firefox

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http://deainfo.nci.nih.gov/consumer.htm

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CONSUMER GUIDES FOR PEER REVIEW

Complete Guide Book to Peer Review

The NCI Consumers' Guide to Peer Review has been prepared to serve first as an introduction and orientation to the National Cancer Institute (NCI) and its Research Programs and second to define your role as a consumer in the Peer Review of applications that support extramural clinical/population-based research conducted by Cancer Centers, Cooperative Groups, Program Projects, and projects submitted in response to Requests for Applications (RFAs) and Program Announcements (PAs).

Cancer Dictionary for Peer Review

The NCI Consumers' Cancer Dictionary for Peer Review is deigned to provide concise definitions of technical terms frequently used in applications for NCI-sponsored investigator-initiated research. The terms include those commonly associated with the molecular biology of cancer, immunology, and clinical oncology. These definitions, in association with the review process, will increase your familiarity and understanding of the biology and clinical aspects of cancer. We hope this will facilitate and make your participation in the Peer Review process more meaningful.

 National Cancer Institute (NCI)  National Institutes of Health (NIH)  Department of Health & Human Services (DHHS)  **Related Links**

deainfo.nci.nih.gov/consumer.htm

Done



Extramural Funding Opportunities

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deainfo.nci.nih.gov/extra/extdocs/gntapp.htm

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Quick Guide for Grant Applications

Quick Links

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[Assurances](#)

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www.niaid.nih.gov/ncn/grants/

Funding Main

Small Business

Funding > Grants and Contracts >

Grants "All About Grants" Tutorials R&D Contracts International



These "All About Grants" tutorials help biomedical investigators, especially new ones, plan, write, and apply for the basic NIH [research project grant](#), the R01. Our advice comes from the experience of NIAID staff, including former NIH grantees, and should be considered as opinion only. Differing opinions may exist.



We do not repeat instructions in the [PHS 398 grant application kit](#). Before preparing an application for an NIH grant, read all instructions, and follow the directions.

Tutorial Web pages	MS Word	Adobe PDF	Translations
Grant Application Basics	MS Word	Adobe PDF	Español , Français
How to Plan a Grant Application	MS Word	Adobe PDF	Español , Français
How to Write a Grant Application	MS Word	Adobe PDF	Español , Français
How to Manage Your Grant Award	MS Word	Adobe PDF	
How to Write a Human Subjects Application	MS Word	Adobe PDF	
How to Write an Application Involving Research Animals	MS Word	Adobe PDF	
Advice on Research Training and Career Awards	MS Word	Adobe PDF	
Advice for Small Business Grants (SBIR, STTR)		Adobe PDF	

Find more information on the [main Grants Funding page](#), including:

- [Annotated R01 Grant Application](#)
- [Quick Facts on Research Grant Applications](#)





<http://era.nih.gov/>



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- Services for Applicants
- Commons
- NIH & Grantor Agencies
- News & Events
- About eRA
- Help

The electronic Research Administration (eRA) provides information technology solutions and support for the full life cycle of grants administration functions for the National Institutes of Health (NIH), Operating Divisions of the Department of Health and Human Services and other federal agencies. eRA is in use by over 100,000 individual researchers and about 9,500 research institutions worldwide.

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News and Events

- [Explore eRA's redesigned website](#)
August 1, 2007
- [NIH will require electronic submission of FSRs.](#)
July 27, 2007
- [Grants.gov launches Adobe. NIH still waiting to transition](#)
July 10, 2007
- [Ability of PI to delegate Status access to assistant](#)
May 17, 2007

- [NIH Regional Seminars](#)
- [SRA International 2007 Annual Meeting](#) EXIT Disclaimer
- [NCURA 49th Annual Conference](#) EXIT Disclaimer
- [ASCB 47th Annual Meeting](#) EXIT Disclaimer

Related Links

- [Electronic Submission](#)
- [Office of Extramural Research](#)
- [National Institutes of Health](#)
- [Grants.gov](#)



COMMONS ALERT: Alert (7/20/2007): NIH Extends Deadline for R01 New Investigator, PAR-07-345 and PAR-06-294 Applications in Response to July 20, 2007 Submission Deadline These opportunities with submission deadlines of Friday, July 20, 2007 will have two extra business days (until Tuesday, July 24) to submit their applications. This extension applies to the July 20, 2007 submission deadline and these opportunities only. The change is being made to accommodate applicants that were unable to submit their applications due to a Grants.gov system failure that began late Thursday, July 19 and extended into Friday, July 20.

Support Tip: We encourage you to take advantage of our new web support at <http://ithelpdesk.nih.gov/eRA/>. When requesting support please supply as much of the requested data as possible for faster service.

Electronic Submission Tip: Learn about the most frequent application errors at [Avoiding Common Errors](#).

Commons Login ?

* indicates required field.

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Password *

Login Reset

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System Notification

Primary Features of Commons include:

- ◆ **Status** - Allows Principal Investigators to review the current status of all their grant applications and review detailed information associated with their grants. Institution Officials (i.e., Signing Official (SO) or Administrative Official (AO) associated with the institution) can see a summary view of grant applications, review the Notice of Grant Award, and access the Progress Report face page.
- ◆ **eSNAP** - Allows an institution to review non-competing grant data and submit a progress report online.
- ◆ **NEW For Directors Pioneer Applications only.** To submit a reference letter when requested by an applicant, please follow this link: [Submit Reference Letter](#)
- ◆ **Internet Assisted Review (IAR)** - Allows reviewer to submit critiques and preliminary scores for applications they are reviewing. Allows Reviewers, SRAs, and GTAs to view all critiques in preparation for a meeting. IAR creates a preliminary summary statement body containing submitted critiques for the SRA or GTA.
- ◆ **Financial Status Reports (FSR)** - Allows electronic submission of financial information associated with a grant.
- ◆ **Administration** - Provides the ability for an institution to create and manage user accounts associated with its institution. Additionally, it allows the institution's Signing Official (SO) to maintain the institution information on file at the NIH.
- ◆ **Demo Facility** - [Demo Facility](#) allows you to try most of the capabilities of the NIH eRA Commons in a

About the Commons

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- ▶ [Frequently Asked Questions](#)
- ▶ [Grantee Organization Registration](#)
- ▶ [eRA Contacts](#)
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Links

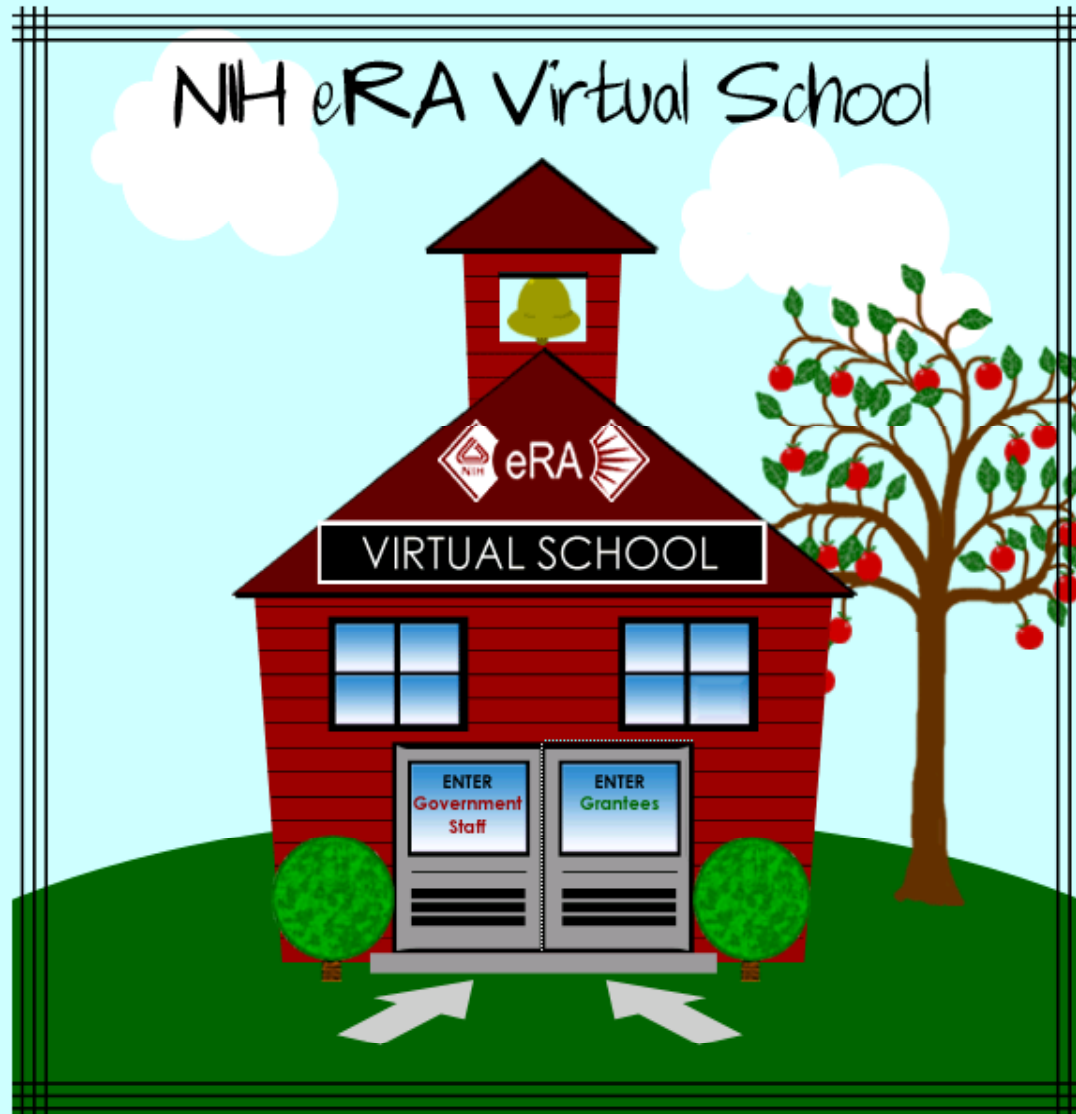
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- ▶ [National Institutes of Health](#)
- ▶ [Public Access Policy Page](#)

<https://commons.era.nih.gov/commons/>

When you need support, please contact the Commons Help Desk. For contact information, see [http://ithelpdesk.nih.gov/eRA/](#). Email: commons@commons.nih.gov Phone: 301-702-7000 (from 703) 301-702-7000 (TTY) Business hours M-F 7am-8pm EST. This will help us to help you better, thanks.

[\[Contact Us/Help Desk | Privacy Notice | Disclaimer | Accessibility \]](#)

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Grants Policy Statements

- [NIH Grants Policy Statement - 12/01/2003](#) - Effective for budget periods beginning on or after 12/1/2003.
- Prior version: [03/01/2001](#)
- Archive of Inactive Versions: [10/01/1998](#), [04/01/1994](#)

General Policy Notices

- **2007**
 - July 27 **NEW** [NIH Requiring Mandatory Use of the Electronic Financial Status Report System in the eRA Commons Beginning October 1, 2007](#)
 - July 6 [Request for Information \(RFI\): NIH System to Support Biomedical and Behavioral Research and Peer Review](#)
 - May 1 [NIH Announces Changes to eRA Commons, Particularly the Electronic Streamlined Non-competing Award Process \(eSNAP\) Function](#)
 - April 11 [NIH Revised Notice of Award Letter](#)
 - April 4 [Continuation of the Extension of the NIH Pilot Study to Shorten the Review Cycle for New Investigator R01 Applications](#)
 - March 21 [Updated Information for New Grantees - NIH Welcome Wagon Letter](#)
 - March 14 [Revision: Kirschstein-NRSA Stipend and Other Budgetary Levels Effective for Fiscal Year 2007](#)
 - February 22 [Implementation of NIH Fiscal Policy for Non-Competing Grant Awards - FY 2007](#)

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Download PDF File(s) - PDF files containing the NIHGPS are available for viewing, searching and/or printing. You may download the [Complete NIHGPS in a Single File](#) (2.1MB) **OR** you may download the NIHGPS in two smaller parts, [Part 1 of 2](#) (1.2MB) and [Part 2 of 2](#) (1.2MB), in the event that you experience viewing or printing problems due to the size of the single file.

Change to the NIHGPS - The statement on the allowability of [Invention, Patent, or Licensing Costs](#) under Part II of the NIH Grants Policy Statement has been updated, as announced in the [May 27, 2004 NIH Guide](#) notice. The html and pdf versions of the document have been updated accordingly.

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grants2.nih.gov/grants/policy/nihgps_2003

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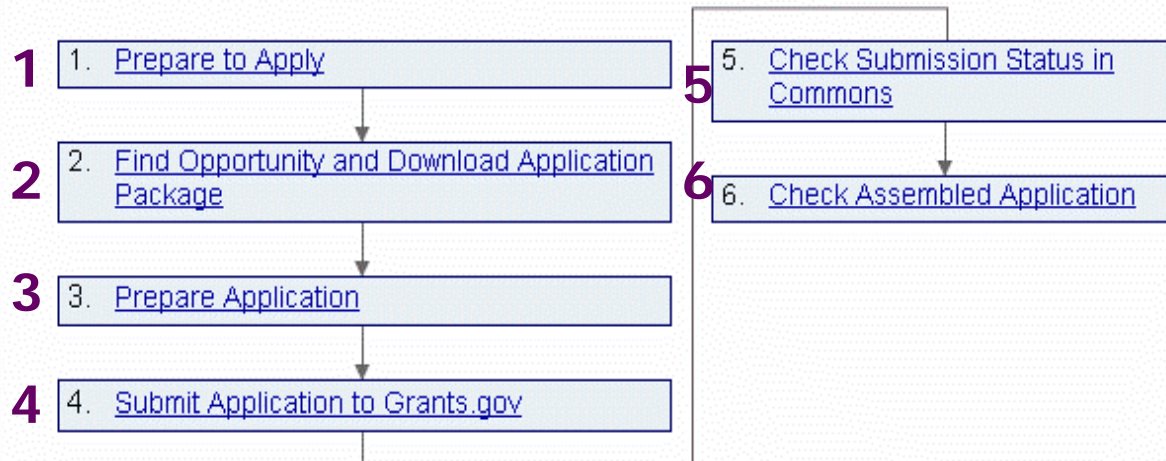
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NIH is transitioning from paper PHS398 grant application submissions to electronic submission using the SF424 (R&R) application. [\[Timeline for Transition\]](#)

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- [Timeline \(Graphic format\)](#)
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Latest Updates

Recent Updates to Website

- New training [videos](#) on eSubmission process and Commons features (July 29, 2006)
- Updated [SF424 \(R&R\) Validations](#) (July 14, 2006)
- [Application Guides](#) updated. Version 2 now available. (July 7, 2006)

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- [Workaround for Adding More Than Eight Senior/Key Persons](#) (July 31, 2006)

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[NIH Regional Seminar on Program Funding and Grants Administration](#)

- San Antonio, TX (3/08)
- Chicago, IL (6/08)

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New "Parent" FOA page added for quick reference to unsolicited applications.



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The following Parent Announcements are available (sorted by Activity Code):

Activity Code(s)	Title	Announcement Number	Issuing Organization	Release Date	Opening Date (SF424 Only) ?	Expiration Date
R01	Research Project Grant (Parent R01)	PA-07-070	NIH	11/20/2006	01/05/2007	01/03/2010
R03	NIH Small Research Grant Program (Parent R03)	PA-06-180	NIH	03/02/2006	05/02/2006	05/02/2009
R13, U13	NIH Support for Conferences and Scientific Meetings (Parent R13/U13)	PA-06-041	NIH	10/26/2005	11/21/2005	09/02/2008
R15	Academic Research Enhancement Award (Parent R15)	PA-06-042	NIH	10/26/2005	01/17/2006	01/03/2009
R21	NIH Exploratory/Developmental Research Grant Program (Parent R21)	PA-06-181	NIH	03/02/2006	05/02/2006	05/02/2009
R41/R42	PHS 2007-02 Omnibus Solicitation of the NIH for Small Business Technology Transfer Grants	PA-07-281	NIH	01/16/2007	02/05/2007	01/03/2008

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Automated Training Tutorials

- eRA Commons Registration
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- Check Submission Status & View Assembled Application (PI & SO versions)

era.nih.gov/ElectronicReceipt/training.htm

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