

# GOVERNANCE

# FINANCE

SERVICE DELIVERY



- Ensure recommendations meet National Fire Protection Association standards
- Provide an overview of Kansas statutory responsibilities
- Conduct best practice research for governance and funding of EMS
- Review the current EMS system and provide innovative models
- Review all relevant agreements
- Interview stakeholders
- Develop recommendations regarding governance and financial methodology





## **Service Agreement Recommendations**

- 1. Establish Regular Governance Meetings
- 2. Develop Integrated Medical & Behavior Health Planning/Implementation
- 3. Establish Performance Measures
- 4. Ensure Representation in the LDCFM Leadership Selection
- Eliminate Coroner Scene Investigation (CSI) from LDCFM
- 6. Adopt Contract Agreement Timeframe



### **Consideration for Future Work Plans**

- 1. Define Other Stakeholder Responsibilities
- 2. Determine Future of Technical Rescue
- 3. Adopt Policy to Allow for Independent Non-emergency Medical Transfers:
- 4. Establish First Responder Regular Meeting Schedule
- 5. Amplify Intergovernmental Service Agreement Support
- 6. Develop Other Measurements



## **Service Agreement Recommendations**

The financial model will define:

- Exclusive fire service resources and financial responsibilities
- Exclusive EMS resources and financial responsibilities
- Shared resources for fire and EMS
- Administrative fee

# Financial Model: Current

Douglas County: 100% EMS Expenses +100% Eudora Station Staff

ALL OTHER EXPENSES

25.64%

74.36%

TOTAL
Douglas County Costs

TOTAL
City of Lawrence Costs

# Financial Model: Proposed

Douglas County	City of Lawrence	Shared Costs	
(100% of EMS Only Expenses)	(100% of Non- EMS/Fire Expenses)	36% of Costs – Douglas County 64% of Costs – City of Lawrence	

## New Model: 2019 Year-End Actual Division

Douglas County	City of Lawrence	Shared Costs				
Personnel						
EMS Chief	Prevention Chief	Operations				
Billing Supervisor	Prevention Captain	Fire Chief				
Billing Admin (2)	Prevention Lieutenant	Admin Chief				
		Training Chief				
		Training Captain				
		Training Lieutenant				
		Admin Specialist (3)				
\$371,129	\$457,172	\$18,000,445.14				
Contractual and Commodities (Capital outlay for Douglas County)						
\$666,639	\$122,964	\$2,756,201.07				
Subtotal \$1,037,768.45	\$580,136.38	\$20,756,646.21				

36% = 64% =

Douglas City of

County Lawrence

# Proposed Model: Total Cost Breakdown for Both Organizations based on 2019 Audited Actuals

Douglas County		City of Lawrence		
Subtotal EMS Expenses:	\$1,037,768.45	Subtotal Non- EMS/Fire Expenses:	\$580,136.38	
Shared Costs (36%:64% Cost Factor)				
Subtotal	\$ 7,472,392.64	Subtotal	\$13,284,253.57	
TOTAL	\$8,510,161.09	TOTAL	\$13,864,389.95	



2019 Total Expenses \$22,374,551.04



10% Administrative Fee



\$2,237,455.10

36% (Shared Cost of the 10%)

\$805,483.84



- 1. Define EMS Only Resources
- 2. Define Fire/Non-EMS Resources
- 3. Define Combined Fire and Medical Resources
- 4. Adjust for administrative fee
- 5. Re-evaluate cost model
- 6. Financial Exchange
- 7. EMS Capital Expenses
- 8. Shared Capital
- 9. Coroner Scene Investigation

#### Department Budget Established During City Budget Process 74.36% City Funded 25.64% County Funded DEPARTMENT Revenue collected in the Department Revenue deposited into designated revenue line-item, assigned by City Revenue collected, an Invoice Created invoice is created, and entered, quarterly Revenue check issued Invoice Entered Into Issues Check Check Receive and sent to County County receives % of Projected collected revenue Revenue, Quarterly Revenue Pending Difference Obligated/ County pays City % of Pays City Projected, Monthly projected revenue, 25.64%, Monthly 25.64% of City insurance costs, related to the Projects Eudora Cost Department is sent by County to City County sends City the Reports Actualsdifference of County Receives Payment budget obligation and projected revenue, nvoice Created at Year End Eudora actuals are reported to County, County pays % of Projects CSI Cost Eudora personnel projections, quarterly Department tracks Reports Actuals actuals of Eudora personnel, CSI, and Medical costs Sends Invoice Reques Invoice Created Department requests invoice from Finance Check Recieved Dept. for any differences between projected vs. actuals at year end City sends County County pays difference to City iends Invoice Reques Invoice Created Check Recieved Issues Check

Tasks

quarterly

monthly

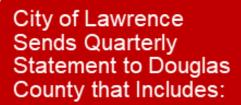
quarterly

invoice

current Process

#### LDCFM Collects & Records:

Medical billing revenue collected



- Medical billing revenue collected amount
- Expense actuals for personnel, contractuals, and commodities
- Full EMS category
- Shared Services category



- EMS-only actual expenses
- Shared actual expenses at 36% cost factor
- LESS the amount collected by City of Lawrence for medical billing revenue

4<sup>th</sup> Quarter Audited Actuals used to reconcile differences and be paid in the following quarter of completion of audit.

SEE ABOVE





### **Additional Considerations**

Shared Capital Planning

 Develop a Shared Finance Tracking Tool

Plan for Change and Growth

 Future Conversations Regarding Cost Allocation



# Systems Approach with All First Responders

- Clarify Tasks of Agencies
- Analyze System Changes
- Improve Data Collection
- Improve Medical Supply Process
- Adopt Performance Standards



# System Approach with Other Emergency Providers

- Improve Dispatch
- Pursue System Innovations

# **Financial Opportunities**

- Conduct Professional Audit of Medical Billing
- Examine Purchasing Alternatives

Reduce Non-Emergency
Service Impact



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- Amplify Intergovernmental Service
   Agreement Support
- Develop Other Measurements

# Questions



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