

CONTRACT AWARD

Contractor: **B&H Photo Video Pro Audio, Inc.**
420 9th Avenue
New York, NY 10001

Contract Number: CNR01341 Educational & Institutional Cooperative Purchasing

Banner ID: X10002928

Procurement Officer: Robby Murray

Telephone: 316-978-5185

Email: robby.murray@wichita.edu

Item: Photographic Equipment, Supplies, complete lines of photo, video, audio, lighting, pro accessories, entertainment, projection and surveillance devices and the broadest selection of security, multimedia, optics and A/V presentation technology. This contract was competitively bid and negotiated by the Educational and Institutional Cooperative

Period of Contract: October 1st, 2022 through September 30th, 2027
With options for renewal, not to exceed Five (5) years upon written mutual agreement between E&I and Supplier.

Vendor does accept Procurement Card.

Contact: Shmuelly Saklad
Phone: 212-239-7503 ext. 7746
E-mail: shmuelsk@bhphoto.com

To request a quote, contact the B& H Photo Dedicated E & I Sales Team:
Phone: 800-947-8003 Ext 7746 or 800-942-8214
Fax: 212-239-7503 ext. 7746 or 800-942-0895
Email: kansas@bandh.com

Always identify yourself as an E&I member when requesting a quote or placing an order to ensure you receive contract pricing.

Delivery terms: F.O.B. Destination – freight is free for orders that weigh less than 70 lbs.

Additional instructions are attached on how to set up an on-line account through the B&H website.



GOV | EDU | CORP



Cooperative
Services

Sourcing. Strategy. Savings.®

B&H / E&I PURCHASING PORTAL

A STEP-BY-STEP GUIDE

www.bandh.com/eandinow




Features & Benefits of the B&H/E&I Portal

With over 750,000 products from the top technology manufacturers, the B&H/E&I portal provides E&I member's tools they can use for everyday purchases and quotes with exclusive pricing!

A glimpse of benefits the portal offers:

- **Exclusive Pricing for E&I Members**
- **Ability to check out using a Purchase Order**
- **Instant Quotes with contract pricing**
- **Price Reviewed Quotes for possible additional discounts over \$5,000**
- **Apply or Link Net Terms & Tax Exempt Status**
- **Quick Order Feature**
- **Team Management Tool**

B&H B2B for Higher Education powered by E&I



E&I Cooperative Services
Sourcing. Strategy. Savings.®

B&H B2B is integrated with E&I-approved cooperative contract purchasing—so you can bypass the bidding process and leverage the collective buying power of over 10,000 member organizations.

Sign up today to enjoy:

- ✓ Fast, easy quotes
- ✓ Hassle-free price comparisons
- ✓ One-stop shopping for myriad tools
- ✓ Expert advice from reps with real product know-how

[Sign Up](#) [Learn More](#)

Sign-Up for the Portal

Get Started by going to: www.bandh.com/eandinow

If you already have a web login for B&H with your organization's email address*, you can **Upgrade to B&H B2B for Higher Education** by entering your email address and password.

If this is your first time using B&H online with your organization's email address, select **Create new Online B&H B2B Higher Education**.



Need assistance?
Contact our specialists
eandl@bhphoto.com or 800-942-8214

Upgrade to B&H B2B for Higher Ed

Your existing online account and its information (shipping and billing info, order history, etc) will be upgraded into a new B&H B2B for Higher Ed account.

Login

Email

Password

[Forgot Password?](#)

[Upgrade to B&H B2B](#)

Don't have an Online B&H account?

Or do you prefer to keep your existing B&H online account separate for personal use?

[Create New Online B&H B2B](#)

Already have an Offline Account?

Just create your B2B account using your business email address; you'll then be able to connect to your existing corporate sales account.

Need assistance?
Contact a B&H Business Specialist at eandl@bhphoto.com

Whether you Upgrade or Create a new account, please fill out all information to complete registration.

*Gmail, Yahoo, AOL, or other generic email addresses will NOT be accepted.

Business Info

Organization Name *

Organization Type *

Department *

Title *

Billing Address

Street Address *

Street Address Suite #

City *

State *

Phone *

[Complete Registration](#)

Need assistance?
Contact a B&H Business Specialist at eandl@bhphoto.com

upgrade existing account

Register for B&H B2B for Higher Ed

Recommended if you do not already have a B&H account or if you do, but prefer to keep it separate from your B&H B2B for Higher Ed account.

Email *

Confirm Email *

First Name *

Last Name *

Password *

Confirm Password *

[Create Account](#)

create a new account

Prefer to upgrade an existing B&H Account?

Upgrade your existing personal B&H account and information to a B&H B2B for Higher Ed account.

[Use Existing B&H Account](#)

Verify Your Account

Once you complete the registration, you will receive a verification email.



Registration Complete

✓ Welcome, Lindsey

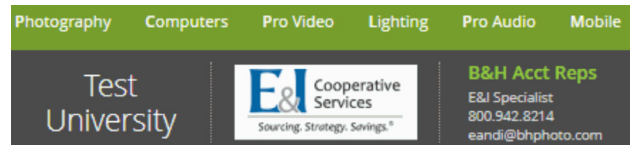
You're all set. Start purchasing and enjoy all the benefits of B&H B2B for Higher Ed.

You will need to click the blue box, **Verify My Email**, to begin using the portal.

Verify My Email

After you verify your email, and log into the site, you will see the **B&H B2B Logo**, as well as the **E&I Logo**

Going forward, any time you log in to the B&H website, you will be automatically redirected to the B&H E&I portal.



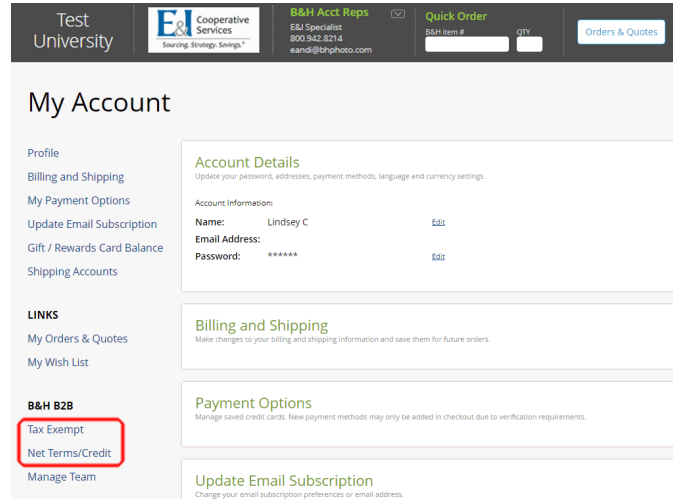
Set Up Net Terms & Tax Exempt

The B&H E&I portal allows you to apply for or link a current **Net Terms** account or **Tax Exempt** account, in My Account, directly through the portal.

Steps To Link Existing Credit Accounts:

If you have an existing Net Terms or a Tax Exempt account established with B&H, go to My Account and select the option to **Link to Account**.

When you select the Link to Account option, our system **automatically identifies** existing accounts associated with the email address you logged in with. You will be required to select an address. You will instantly be able to use the Net Terms/Tax Exemption account upon checkout. *If you have a Net Terms/Tax Exempt account and it is not showing up, email b2bsupport@bhphoto.com



Do you already have a Net Terms Credit account with B&H?

Yes. I want to associate it with this account. [Link to Account](#)
 No. I would like to apply for a Net Terms Credit account. [Apply](#)

Apply for Credit or Tax Exempt Status:

If you want to apply for a credit account with B&H, select **Apply**.

Once the online application is complete and submitted, the request will be reviewed and responded to within 24-48 business hours.

For Tax Exempt Status, in My Account, select Tax Exempt/Apply, choose an address and click Apply. The B&H Tax Department will receive your request and respond with further instructions.

Net Terms/Credit

Select an address.

We found the following existing accounts associated with lindsey@bhphoto.com. Accounts with Tax Exempt status and Net Terms credit are noted.

B&H PHOTO VIDEO - BORROWING 420 NINTH AVENUE BERKECA NEW YORK NY 10001 US 2122397500 <input type="checkbox"/> Select	B&H PHOTO MARKETING - PURCHASING 420 9TH AVE RIVT 2 NEW YORK NY 10001 US 2122397500 <input type="checkbox"/> Select
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[Link to Account](#)

B&H Business Line of Credit Application Powered by highradius

PLEASE USE BROWSERS: Chrome 42 to 46, Firefox 34 to 42, or IE 11 & Microsoft Edge (requires Adobe Flash).

The application will be available 90 minutes only.

All fields marked with * are mandatory.

Use the **Quick Save** button at the bottom of the form to partially save your application and return later to submit.

Already Quick Saved an application? [Continue Saved Application](#)

*** Should you encounter any issues in completing this form, you may contact the credit department at: 212-239-7500 ext. 7723 or email creditdept@bhphoto.com. ***

1. Business Information | 2. AP and Ship-To Information | 3. Other Business Details | 4. Terms and Conditions | 5. Review & Submit

Business Contact Information

Business Type: **Government Entity**

Legal Business Name*

DBA

EIN/Tax ID #*

Billing Address

Address Line1*

Address Line2

City*

Country*

State/Province*

Zip*

Business E-mail address of applicant*

Main Phone number*

Extension

Add phone number

Extension

Fax Number

Physical Address

Physical Address if different (No PO Boxes)* Yes No

Address Line1*

Address Line2

City*

Country

State/Province

Zip*

Tax Exemption

Do you already have a Tax Exempt account with B&H?

Yes. I want to associate it with this account. [Link to Account](#)
 No. I would like to apply for a Tax Exempt account. [Apply](#)

Note: Net Terms Credit status will be linked as well if it exists for the same account.

Tax Exemption

Select an address.

Choose the address to use to apply for tax exemption.

B&H B2B TEST 440 9TH NEW YORK NY 10001 US 3233542877 <input type="checkbox"/> Select	440 9TH AVE NEW YORK NY 10001 US 2122397500 <input type="checkbox"/> Select
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Quick Order Functionality

Quick order functionality is an added feature for when you want to quickly purchase and already have the B&H Item #. This tool allows you to add your items to the cart so that you can check out without having to search for the item.

The screenshot displays the B&H website interface. At the top, there is a navigation bar with the B&H logo, a search bar, and user account information. Below this is a category menu with options like Photography, Computers, Pro Video, etc. A 'Quick Order' modal is open, featuring a table with columns for 'B&H Item #' and 'QTY', and an 'Add To Cart' button. The main content area shows a 'Photography' banner and a 'CAMERAS & LENSES' section with product categories like Digital Cameras, Lenses, and Drones & Aerial Imaging.

Quick Order

B&H Item #	QTY
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

[Add To Cart](#)

[Another Item](#)




[Orders & Quotes](#)

[B2B Help](#)

Home / Photography

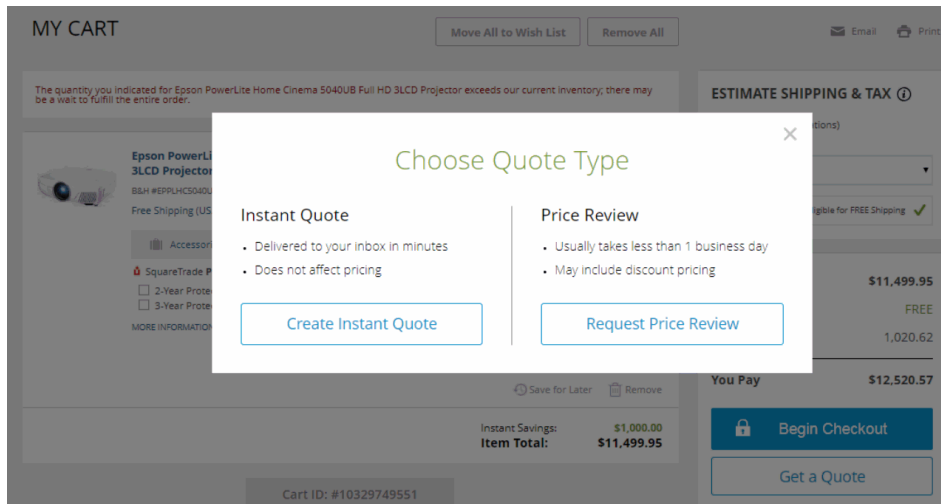
Photography

CAMERAS & LENSES

- 
Digital Cameras
- 
Lenses
- 
Drones & Aerial Imaging

Instant Quotes & Price Review

The quote functionality on the B2B E&I portal allows you to get an instant quote or receive a price review quote.



Instant Quote:

You can request an instant quote **any time there are products in your cart**. The instant quote is delivered in minutes with E&I pricing. A quote cannot be modified online once it has been submitted. Please contact your account representative. All updates made by your account representative will be reflected on the portal once the page is refreshed.

Price Review:

You will be given the option to get a Price Review quote on larger opportunities totaling \$500 and over. The quote will be routed to our buyers to review for the best possible price, and submitted to you between 1 hour and 1 business day.

Quote to Order:

Once the quote is ready, you will receive a notification email, and the Orders/Quotes link, in **My Account**, will have the updated quote. Select the quote to be directed to Checkout. A quote will be valid, and ready for two weeks. If the quote is *expired*, you have the option to add all to cart and recreate the quote request, or contact your account representative to update the expiration date.

[My Account / My Orders](#)

	Quote #	Date	Quote Total	Status
	1051873456	Jun 28 '18	\$1,891.16	Ready
	1051873410	Jun 28 '18	\$6,379.17	Ready
	1051717441	Jun 19 '18	\$21.36	Expired

Check Out



You can now use a Purchase Order (PO) at checkout!

Utilizing Net Terms and Adding a PO:

Once you begin checkout, you have the ability to add a PO # as well as Upload a PO.

*Credit cards can be used at any time.

Select a Payment Method

 CREDIT / DEBIT CARD **NET 30** B&H CREDIT ACCOUNT  PAYPAL / PAYPAL CREDIT


Billing Address [CHANGE ADDRESS](#)


B&H PHOTO MARKETING-PURCHASING
420 9TH AVE FRNT 2
NEW YORK, NY 10001
UNITED STATES

[Use my B&H Credit Account](#)

[Review Your Order](#)

✓ You're almost done. Simply **review** your information below and **place your order**.

 **Ship To** [CHANGE](#)

 **Payment** [CHANGE](#)

[Edit Cart](#)

Lindsey

NET 30 B&H CREDIT ACCOUNT


Billing Address: B&H PHOTO MARKETING-PURCHASING
420 9TH AVE FRNT 2
NEW YORK, NY 10001 UNITED STATES


PO# *required

[UPLOAD PO](#) *required

Subtotal: \$622.08
Shipping: Free
Sales Tax: \$55.21
You Pay: \$677.29

[Place Order](#)

 **McAfee** SECURE
TESTED DAILY

 **Norton** SECURED
powered by Symantec

B&H E&I Portal Support

The B&H / E&I portal has a dedicated support team to assist with sign up or any technical problems you might be experiencing. You can find additional FAQs by going to the B2B Help Tool located in the gray banner.

Contact us: b2bsupport@bhphoto.com.

Questions about the E&I Cooperative contract please contact: eandi@bhphoto.com

